		2001			2002	
	Rank	Total	Percent	Rank	Total	Percen
licy Group: Mandatory						
Statewide Total		HHI: 726.49			795.01	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$328,940,720	17%	1	\$500,497,920	20%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$236,452,209	12%	2	\$307,307,701	12%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$175,536,328	9%	3	\$218,890,873	9%
ALLSTATE INSURANCE COMPANY	4	\$170,732,551	9%	4	\$192,350,339	8%
AUTO CLUB INSURANCE ASSOCIATION	5	\$147,852,218	7%	5	\$165,790,126	6%
AUTO-OWNERS INSURANCE COMPANY	6	\$105,874,996	5%	6	\$116,827,327	5%
FARMERS INSURANCE EXCHANGE	7	\$73,563,830	4%	11	\$66,500,184	3%
TITAN INSURANCE COMPANY	8	\$69,737,869	4%	9	\$81,874,885	3%
	Total	\$1,308,690,721			\$1,650,039,355	
Dearborn City		HHI: 959.26			1,016.06	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$9,406,434	21%	1	\$11,487,761	22%
TITAN INSURANCE COMPANY	2	\$5,913,966	13%	3	\$6,437,230	12%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$5,004,679	11%	2	\$7,313,847	14%
ALLSTATE INSURANCE COMPANY	4	\$3,250,209	7%	5	\$3,670,151	7%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$3,246,513	7%	4	\$4,026,230	8%
AUTO CLUB INSURANCE ASSOCIATION	6	\$2,896,182	6%	6	\$3,268,982	6%
FARMERS INSURANCE EXCHANGE	7	\$2,241,997	5%	14	\$677,893	1%
METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY	8	\$1,976,087	4%	7	\$2,690,139	5%
	Total	\$33,936,067			\$39,572,233	
Bay City & Saginaw City		HHI: 931.79			1,022.63	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$7,509,570	20%	1	\$11,133,971	23%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$6,939,608	18%	2	\$8,642,509	18%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,483,478	7%	3	\$2,963,776	6%
	4	\$2,260,446	6%	5	\$2,652,420	5%
ALLSTATE INSURANCE COMPANY						
ALLSTATE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION	5	\$2,084,774	6%	6	\$2,289,334	5%

			2001			2002	
	F	Rank	Total	Percent	Rank	Total	Percent
TITAN INSURANCE COMPANY		7	\$1,543,106	4%	8	\$1,657,927	3%
AUTO-OWNERS INSURANCE COMPANY		8	\$1,449,622	4%	9	\$1,556,892	3%
	Tota	I	\$25,970,262			\$33,597,978	
East Non-Metropolitan			HHI: 716.27			778.92	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$50,517,601	17%	1	\$75,966,048	20%
AUTO CLUB GROUP INSURANCE COMPANY		2	\$34,187,806	12%	2	\$45,040,689	12%
CITIZENS INSURANCE COMPANY OF AMERICA		3	\$29,452,454	10%	3	\$36,501,927	9%
ALLSTATE INSURANCE COMPANY		4	\$22,757,970	8%	4	\$26,511,673	7%
AUTO CLUB INSURANCE ASSOCIATION		5	\$17,960,092	6%	5	\$20,262,310	5%
FARMERS INSURANCE EXCHANGE		6	\$14,251,536	5%	9	\$12,227,213	3%
AUTO-OWNERS INSURANCE COMPANY		7	\$12,223,119	4%	8	\$12,963,338	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		8	\$8,543,331	3%	7	\$13,760,101	4%
	Tota	l	\$189,893,909			\$243,233,299	
Upper Pennisula			HHI: 747.17			851.31	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$9,248,257	17%	1	\$13,700,331	19%
AUTO-OWNERS INSURANCE COMPANY		2	\$6,774,349	12%	3	\$6,708,526	9%
CITIZENS INSURANCE COMPANY OF AMERICA		3	\$5,576,529	10%	4	\$6,494,059	9%
HOME-OWNERS INSURANCE COMPANY		4	\$5,518,002	10%	2	\$10,267,746	14%
MEEMIC INSURANCE COMPANY		5	\$2,328,738	4%	7	\$3,608,372	5%
PROGRESSIVE MICHIGAN INSURANCE COMPANY		6	\$2,227,836	4%	6	\$3,627,854	5%
ALLSTATE INSURANCE COMPANY		7	\$2,048,711	4%	8	\$2,169,969	3%
FRANKENMUTH MUTUAL INSURANCE COMPANY		8	\$1,835,140	3%	11	\$1,903,897	3%
	Tota	l	\$35,557,562			\$48,480,754	
Detroit North			HHI: 1,287.20			1,405.90	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$27,811,402	26%	1	\$41,355,385	30%
AUTO CLUB GROUP INSURANCE COMPANY		2	\$18,954,215	18%	2	\$23,671,351	17%
AUTO CLUB INSURANCE ASSOCIATION		3	\$11,636,195	11%	3	\$12,751,000	9%
ALLSTATE INSURANCE COMPANY		4	\$11,189,376	10%	4	\$12,649,201	9%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$5,046,818	5%	5	\$6,356,412	5%
TITAN INSURANCE COMPANY	6	\$4,100,783	4%	6	\$5,229,191	4%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$2,829,884	3%	7	\$4,637,201	3%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$2,691,709	3%	8	\$3,055,392	2%
	Total	\$84,260,382			\$109,705,133	
Detroit Semi-Suburban		HHI: 1,134.54			1,207.37	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$52,070,076	21%	2	\$65,943,565	21%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$41,208,852	17%	1	\$68,682,191	22%
AUTO CLUB INSURANCE ASSOCIATION	3	\$29,177,918	12%	4	\$32,840,452	10%
ALLSTATE INSURANCE COMPANY	4	\$27,838,180	11%	3	\$33,434,238	10%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$19,734,798	8%	5	\$24,669,206	8%
FARMERS INSURANCE EXCHANGE	6	\$6,094,175	3%	9	\$6,323,823	2%
TITAN INSURANCE COMPANY	7	\$5,422,511	2%	7	\$7,064,255	2%
MIC GENERAL INSURANCE CORPORATION	8	\$5,069,588	2%	10	\$6,157,061	2%
	Total	\$186,616,098			\$245,114,791	
Detroit Suburban		HHI: 946.03			922.62	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$13,751,089	22%	1	\$18,258,124	22%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$6,036,296	10%	2	\$9,643,935	12%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$5,900,525	10%	3	\$7,452,273	9%
AUTO CLUB INSURANCE ASSOCIATION	4	\$5,730,634	9%	5	\$6,570,061	8%
ALLSTATE INSURANCE COMPANY	5	\$5,372,555	9%	4	\$6,680,803	8%
FARMERS INSURANCE EXCHANGE	6	\$3,372,465	6%	6	\$3,609,145	4%
MEEMIC INSURANCE COMPANY	7	\$1,955,516	3%	7	\$2,868,041	3%
HARLEYSVILLE LAKE STATES INSURANCE COMPANY	8	\$1,784,927	3%	9	\$2,094,035	3%
	Total	\$43,904,007			\$57,176,417	
Pontiac City		HHI: 802.61			810.72	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$6,863,400	16%	1	\$8,666,912	18%
AUTO CLUB INSURANCE ASSOCIATION	2	\$4,465,096	11%	2	\$4,863,936	10%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
FARMERS INSURANCE EXCHANGE	3	\$4,463,361	11%	5	\$3,894,358	8%
ALLSTATE INSURANCE COMPANY	4	\$4,140,109	10%	3	\$4,669,097	10%
TITAN INSURANCE COMPANY	5	\$3,060,420	7%	4	\$4,017,388	8%
CITIZENS INSURANCE COMPANY OF AMERICA	6	\$2,939,582	7%	6	\$3,816,716	8%
MIC GENERAL INSURANCE CORPORATION	7	\$2,319,669	6%	8	\$2,845,436	6%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	8	\$2,309,345	6%	7	\$2,929,030	6%
	Total	\$30,560,982			\$35,702,873	
Detroit Metropolitan Inner		HHI: 859.24			819.54	
TITAN INSURANCE COMPANY	1	\$5,887,710	17%	1	\$6,083,797	16%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$4,200,306	12%	2	\$5,475,404	14%
AUTO CLUB INSURANCE ASSOCIATION	3	\$4,051,912	12%	3	\$4,549,883	12%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$3,995,484	11%	4	\$3,498,609	9%
ALLSTATE INSURANCE COMPANY	5	\$2,995,716	9%	5	\$2,817,991	7%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	6	\$1,909,220	5%	6	\$1,907,373	5%
GEICO INDEMNITY COMPANY	7	\$1,373,014	4%	11	\$878,913	2%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$1,008,799	3%	7	\$1,895,447	5%
	Total	\$25,422,161	\$25,422,161 \$27,107,417			
Detroit Metropolitan Middle		HHI: 717.86			671.11	
ALLSTATE INSURANCE COMPANY	1	\$3,361,758	11%	3	\$3,144,367	9%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	2	\$3,338,704	11%	1	\$3,703,458	11%
FARMERS INSURANCE EXCHANGE	3	\$2,848,093	10%	7	\$2,182,973	7%
AUTO CLUB GROUP INSURANCE COMPANY	4	\$2,837,873	10%	2	\$3,670,199	11%
AUTO CLUB INSURANCE ASSOCIATION	5	\$2,705,089	9%	4	\$2,920,628	9%
CITIZENS INSURANCE COMPANY OF AMERICA	6	\$2,327,199	8%	6	\$2,489,243	7%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	7	\$2,164,680	7%	5	\$2,906,421	9%
TITAN INSURANCE COMPANY	8	\$1,648,926	6%	9	\$1,523,283	5%
	Total	\$21,232,322			\$22,540,572	
Detroit Metropolitan Outer		HHI: 831.88			823.78	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
ALLSTATE INSURANCE COMPANY	1	\$6,248,952	16%	3	\$6,187,881	13%
AUTO CLUB INSURANCE ASSOCIATION	2	\$5,500,533	14%	4	\$5,883,479	12%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$5,247,588	13%	1	\$6,813,356	14%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$3,288,772	8%	2	\$6,561,820	14%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	5	\$2,593,147	7%	5	\$2,857,805	6%
TITAN INSURANCE COMPANY	6	\$1,946,674	5%	6	\$2,143,957	5%
FARMERS INSURANCE EXCHANGE	7	\$1,650,251	4%	8	\$1,261,742	3%
AUTO-OWNERS INSURANCE COMPANY	8	\$1,335,986	3%	7	\$1,380,349	3%
	Total	\$27,811,903			\$33,090,389	
Detroit West-Northern		HHI : 1,076.09			1,212.89	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$18,508,205	20%	1	\$24,135,399	24%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$15,656,473	17%	2	\$18,753,346	18%
ALLSTATE INSURANCE COMPANY	3	\$12,574,655	14%	3	\$13,462,088	13%
AUTO CLUB INSURANCE ASSOCIATION	4	\$7,635,250	8%	4	\$8,270,710	8%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$5,238,312	6%	5	\$6,273,535	6%
MODERN SERVICE INSURANCE COMPANY	6	\$3,102,539	3%	38	\$145,515	0%
FARMERS INSURANCE EXCHANGE	7	\$2,806,763	3%	9	\$2,168,218	2%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$2,446,980	3%	6	\$2,950,520	3%
	Total	\$67,969,177			\$76,159,331	
Detroit West-Southern		HHI : 1,392.32			1,296.46	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$8,759,628	30%	1	\$10,861,300	29%
TITAN INSURANCE COMPANY	2	\$3,199,514	11%	3	\$3,688,338	10%
AUTO CLUB INSURANCE ASSOCIATION	3	\$3,197,334	11%	4	\$3,593,127	10%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$3,048,101	10%	2	\$4,097,195	11%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$2,233,996	8%	5	\$2,915,737	8%
AUTO-OWNERS INSURANCE COMPANY	6	\$1,585,937	5%	6	\$1,858,790	5%
ALLSTATE INSURANCE COMPANY	7	\$1,278,592	4%	7	\$1,520,680	4%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
MEEMIC INSURANCE COMPANY	8	\$852,104	3%	9	\$1,224,320	3%
	Total	\$24,155,206			\$29,759,487	
Grand Rapids Inner		HHI: 835.13			815.22	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$6,043,339	16%	1	\$8,230,044	16%
ALLSTATE INSURANCE COMPANY	2	\$5,479,966	15%	3	\$5,578,418	11%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$4,014,860	11%	2	\$6,198,780	12%
AUTO CLUB INSURANCE ASSOCIATION	4	\$3,991,667	11%	5	\$4,741,172	9%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$2,919,595	8%	4	\$4,771,828	10%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$2,049,004	5%	6	\$2,921,413	6%
AUTO-OWNERS INSURANCE COMPANY	7	\$1,375,956	4%	8	\$1,444,515	3%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$1,128,816	3%	7	\$1,624,922	3%
	Total	\$27,003,203			\$35,511,092	
Grand Rapids Outer		HHI: 1,288.29			1,536.41	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$10,095,089	30%	1	\$16,775,330	34%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$4,615,593	14%	2	\$6,408,412	13%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	3	\$2,906,604	9%	3	\$4,114,393	8%
TITAN INSURANCE COMPANY	4	\$2,834,136	8%	4	\$2,878,468	6%
AUTO-OWNERS INSURANCE COMPANY	5	\$1,573,065	5%	6	\$1,661,372	3%
MEEMIC INSURANCE COMPANY	6	\$1,421,425	4%	5	\$2,167,908	4%
FARMERS INSURANCE EXCHANGE	7	\$1,264,547	4%	7	\$1,425,079	3%
SECURA INSURANCE, A MUTUAL COMPANY	8	\$1,016,243	3%	10	\$1,250,270	3%
	Total	\$25,726,702			\$36,681,232	
Flint Inner		HHI: 728.28			675.63	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$3,254,992	15%	1	\$3,754,111	14%
ALLSTATE INSURANCE COMPANY	2	\$2,912,704	14%	2	\$3,481,835	13%
MIC GENERAL INSURANCE CORPORATION	3	\$2,142,124	10%	4	\$2,108,587	8%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$1,761,561	8%	3	\$2,683,079	10%
FARMERS INSURANCE EXCHANGE	5	\$1,406,936	7%	7	\$1,271,187	5%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
TITAN INSURANCE COMPANY	6	\$1,160,207	5%	6	\$1,523,450	6%
AUTO CLUB GROUP INSURANCE COMPANY	7	\$1,115,486	5%	5	\$1,804,865	7%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	8	\$705,328	3%	9	\$798,510	3%
	Total	\$14,459,338			\$17,425,624	
Flint Outer		HHI: 560.18			595.54	
TITAN INSURANCE COMPANY	1	\$3,290,473	10%	2	\$4,195,871	10%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$3,146,782	9%	4	\$3,846,970	9%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$3,056,333	9%	3	\$3,994,766	9%
FARMERS INSURANCE EXCHANGE	4	\$2,458,380	7%	8	\$2,032,712	5%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	5	\$2,346,972	7%	5	\$3,805,924	9%
HOME-OWNERS INSURANCE COMPANY	6	\$2,097,067	6%	1	\$4,246,379	10%
MIC GENERAL INSURANCE CORPORATION	7	\$1,992,555	6%	6	\$2,361,143	6%
NORTH POINTE INSURANCE COMPANY	8	\$1,530,922	5%	27	\$301,871	1%
	Total	\$19,919,484			\$24,785,636	
		φ.σ,σ.σ,.σ.				
Battle Creek Inner		HHI: 719.98			681.56	
Battle Creek Inner AUTO CLUB INSURANCE ASSOCIATION	1		16%	1		14%
	1 2	HHI: 719.98		1 2	681.56	14%
AUTO CLUB INSURANCE ASSOCIATION		HHI: 719.98 \$1,474,393	16%		681.56 \$1,715,612	
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY	2	HHI: 719.98 \$1,474,393 \$1,186,979	16% 12%	2	681.56 \$1,715,612 \$1,611,194	13%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY	2	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636	16% 12% 9%	2	681.56 \$1,715,612 \$1,611,194 \$940,846	13% 8%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF	2 3 4	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301	16% 12% 9% 7%	2 4 5	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077	13% 8% 7%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY	2 3 4 5	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301 \$673,247	16% 12% 9% 7%	2 4 5 3	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776	13% 8% 7% 9%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	2 3 4 5	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301 \$673,247 \$503,306	16% 12% 9% 7% 7% 5%	2 4 5 3 6	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776 \$620,904	13% 8% 7% 9% 5%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN NORTH POINTE INSURANCE COMPANY	2 3 4 5 6 7	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301 \$673,247 \$503,306 \$446,642	16% 12% 9% 7% 7% 5%	2 4 5 3 6 7	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776 \$620,904 \$509,269	13% 8% 7% 9% 5% 4%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN NORTH POINTE INSURANCE COMPANY	2 3 4 5 6 7	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301 \$673,247 \$503,306 \$446,642 \$424,545	16% 12% 9% 7% 5% 5% 4%	2 4 5 3 6 7	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776 \$620,904 \$509,269 \$497,991	13% 8% 7% 9% 5% 4%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN NORTH POINTE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY Battle Creek Outer STATE FARM MUTUAL AUTOMOBILE INSURANCE	2 3 4 5 6 7	HHI: 719.98 \$1,474,393 \$1,186,979 \$871,636 \$700,301 \$673,247 \$503,306 \$446,642 \$424,545 \$6,281,049	16% 12% 9% 7% 5% 5% 4%	2 4 5 3 6 7	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776 \$620,904 \$509,269 \$497,991 \$7,854,669	13% 8% 7% 9% 5% 4%
AUTO CLUB INSURANCE ASSOCIATION AUTO CLUB GROUP INSURANCE COMPANY ALLSTATE INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA PROGRESSIVE MICHIGAN INSURANCE COMPANY FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN NORTH POINTE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY Battle Creek Outer	2 3 4 5 6 7 8 Total	HHI: 719.98 \$1,474,393 \$1,486,979 \$871,636 \$700,301 \$673,247 \$503,306 \$446,642 \$424,545 \$6,281,049 HHI: 4,730.73	16% 12% 9% 7% 5% 4%	2 4 5 3 6 7 8	681.56 \$1,715,612 \$1,611,194 \$940,846 \$855,077 \$1,103,776 \$620,904 \$509,269 \$497,991 \$7,854,669 4,833.54	13% 8% 7% 9% 5% 4%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
TITAN INSURANCE COMPANY	4	\$212,806	3%	6	\$265,932	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	5	\$185,432	3%	4	\$378,488	4%
HOME-OWNERS INSURANCE COMPANY	6	\$158,491	3%	5	\$344,070	4%
MEEMIC INSURANCE COMPANY	7	\$131,762	2%	8	\$207,875	2%
HASTINGS MUTUAL INSURANCE COMPANY	8	\$102,140	2%	7	\$249,160	3%
	Total	\$5,646,253			\$8,874,209	
Jackson Inner		HHI: 962.61			897.21	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$2,672,246	19%	1	\$3,090,371	18%
AUTO CLUB INSURANCE ASSOCIATION	2	\$2,372,461	17%	2	\$2,470,962	14%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$1,682,447	12%	3	\$2,344,899	13%
ALLSTATE INSURANCE COMPANY	4	\$972,028	7%	5	\$1,030,318	6%
AUTO-OWNERS INSURANCE COMPANY	5	\$803,576	6%	7	\$865,497	5%
TITAN INSURANCE COMPANY	6	\$789,183	6%	8	\$660,348	4%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$762,448	5%	4	\$1,312,731	8%
FARMERS INSURANCE EXCHANGE	8	\$637,260	4%	9	\$562,019	3%
	Total	\$10,691,649			\$12,337,145	
Jackson Outer		HHI: 2,833.49			3,120.47	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$3,666,073	51%	1	\$5,562,692	54%
AUTO-OWNERS INSURANCE COMPANY	2	\$803,576	11%	3	\$865,497	8%
HOME-OWNERS INSURANCE COMPANY	3	\$508,850	7%	2	\$991,439	10%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$322,020	4%	5	\$430,560	4%
MEEMIC INSURANCE COMPANY	5	\$308,471	4%	4	\$484,993	5%
CITIZENS INSURANCE COMPANY OF AMERICA	6	\$279,176	4%	6	\$322,014	3%
MODERN SERVICE INSURANCE COMPANY	7	\$175,511	2%	8	\$151,670	1%
FRANKENMUTH MUTUAL INSURANCE COMPANY	8	\$152,112	2%	9	\$148,235	1%
	Total	\$6,215,789			\$8,957,100	
Kalamazoo Inner		HHI: 1,530.58			1,796.19	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$8,841,366	32%	1	\$13,958,148	37%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$4,265,264	15%	2	\$5,631,923	15%
AUTO CLUB INSURANCE ASSOCIATION	3	\$2,788,629	10%	4	\$3,269,260	9%
AUTO CLUB GROUP INSURANCE COMPANY	4	\$2,405,342	9%	3	\$3,414,793	9%
ALLSTATE INSURANCE COMPANY	5	\$1,778,511	6%	6	\$1,869,914	5%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$1,386,935	5%	5	\$1,981,083	5%
FARMERS INSURANCE EXCHANGE	7	\$923,897	3%	7	\$1,029,560	3%
AUTO-OWNERS INSURANCE COMPANY	8	\$760,728	3%	9	\$857,436	2%
	Total	\$23,150,672			\$32,012,117	
Kalamazoo Outer		HHI : 926.43	1		902.62	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$1,056,884	19%	1	\$1,468,624	19%
AUTO-OWNERS INSURANCE COMPANY	2	\$932,195	17%	2	\$1,128,947	15%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	3	\$560,735	10%	3	\$681,537	9%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$377,562	7%	5	\$539,476	7%
ALLSTATE INSURANCE COMPANY	5	\$339,622	6%	7	\$411,224	5%
MEEMIC INSURANCE COMPANY	6	\$335,579	6%	6	\$514,458	7%
HOME-OWNERS INSURANCE COMPANY	7	\$264,269	5%	4	\$670,600	9%
NORTH POINTE INSURANCE COMPANY	8	\$171,337	3%	12	\$107,649	1%
	Total	\$4,038,183			\$5,522,515	
Lansing Inner		HHI : 785.95	i		753.53	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$4,449,210	16%	1	\$5,230,736	15%
ALLSTATE INSURANCE COMPANY	2	\$3,877,556	14%	2	\$4,673,091	13%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$2,722,871	10%	3	\$4,280,850	12%
MODERN SERVICE INSURANCE COMPANY	4	\$2,128,895	8%	12	\$739,934	2%
AUTO CLUB INSURANCE ASSOCIATION	5	\$1,813,262	7%	6	\$1,871,384	5%
AUTO CLUB GROUP INSURANCE COMPANY	6	\$1,799,347	6%	4	\$2,383,136	7%
AUTO-OWNERS INSURANCE COMPANY	7	\$1,275,966	5%	8	\$1,429,936	4%
TITAN INSURANCE COMPANY	8	\$1,270,472	5%	7	\$1,513,061	4%

			2001			2002	
		Rank	Total	Percent	Rank	Total	Percent
	Tot	tal	\$19,337,579			\$22,122,128	
Lansing Middle			HHI: 1,482.36			1,440.59	
AUTO CLUB GROUP INSURANCE COMPANY	'	1	\$3,303,074	29%	1	\$4,635,115	31%
AUTO CLUB INSURANCE ASSOCIATION		2	\$1,794,040	16%	2	\$2,041,062	14%
AUTO-OWNERS INSURANCE COMPANY		3	\$1,275,966	11%	4	\$1,429,936	9%
CITIZENS INSURANCE COMPANY OF AMERICA		4	\$1,266,274	11%	3	\$1,595,336	11%
ALLSTATE INSURANCE COMPANY		5	\$913,875	8%	5	\$934,248	6%
HOME-OWNERS INSURANCE COMPANY		6	\$474,663	4%	6	\$899,520	6%
MEEMIC INSURANCE COMPANY		7	\$361,848	3%	8	\$531,442	4%
TITAN INSURANCE COMPANY		8	\$174,171	2%	10	\$195,773	1%
	Tot	tal	\$9,563,911			\$12,262,432	
Lansing Outer			HHI: 2,105.07			2,411.64	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$5,548,880	41%	1	\$9,045,527	46%
AUTO-OWNERS INSURANCE COMPANY		2	\$1,901,501	14%	2	\$2,187,542	11%
ALLSTATE INSURANCE COMPANY		3	\$1,772,677	13%	3	\$1,745,887	9%
CITIZENS INSURANCE COMPANY OF AMERICA		4	\$695,707	5%	5	\$917,221	5%
HOME-OWNERS INSURANCE COMPANY		5	\$632,628	5%	4	\$1,222,632	6%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		6	\$468,894	3%	6	\$763,389	4%
MEEMIC INSURANCE COMPANY		7	\$419,063	3%	7	\$610,319	3%
MICHIGAN MILLERS MUTUAL INSURANCE COMPANY		8	\$301,847	2%	8	\$410,612	2%
	Tot	tal	\$11,741,197			\$16,903,129	
Muskegon Inner			HHI: 1,528.16			1,835.50	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$5,462,357	35%	1	\$8,577,579	39%
CITIZENS INSURANCE COMPANY OF AMERICA		2	\$1,622,759	10%	2	\$2,090,188	10%
ALLSTATE INSURANCE COMPANY		3	\$1,493,467	9%	3	\$2,064,379	9%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		4	\$1,063,275	7%	4	\$1,538,166	7%
NORTH POINTE INSURANCE COMPANY		5	\$665,218	4%	11	\$414,343	2%
FARMERS INSURANCE EXCHANGE		6	\$564,204	4%	7	\$576,001	3%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$559,769	4%	6	\$871,840	4%
AUTO CLUB INSURANCE ASSOCIATION	8	\$402,550	3%	10	\$424,732	2%
	Total	\$11,833,599			\$16,557,228	
Muskegon Outer		HHI: 942.61			1,074.68	
HOME-OWNERS INSURANCE COMPANY	1	\$1,040,055	15%	1	\$1,863,009	20%
AUTO CLUB INSURANCE ASSOCIATION	2	\$983,910	14%	4	\$1,095,549	11%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$950,560	13%	3	\$1,250,861	13%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$934,870	13%	2	\$1,456,795	15%
AUTO-OWNERS INSURANCE COMPANY	5	\$625,236	9%	6	\$670,042	7%
MEEMIC INSURANCE COMPANY	6	\$430,694	6%	5	\$684,594	7%
ALLSTATE INSURANCE COMPANY	7	\$367,308	5%	13	\$114,033	1%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$278,548	4%	7	\$502,049	5%
	Total	\$5,611,181			\$7,636,932	
North		HHI: 650.98			688.08	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$9,741,519	14%	1	\$15,083,249	16%
AUTO-OWNERS INSURANCE COMPANY	2	\$8,597,984	12%	3	\$9,790,978	10%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$7,725,175	11%	2	\$9,854,685	10%
AUTO CLUB GROUP INSURANCE COMPANY	4	\$4,845,827	7%	4	\$7,030,109	7%
AUTO CLUB INSURANCE ASSOCIATION	5	\$4,422,780	6%	5	\$5,380,074	6%
ALLSTATE INSURANCE COMPANY	6	\$4,240,327	6%	7	\$4,517,086	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$3,261,664	5%	6	\$4,969,003	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	8	\$2,898,572	4%	9	\$3,625,852	4%
	Total	\$45,733,848			\$60,251,036	
North East Central		HHI: 714.15			719.17	
AUTO-OWNERS INSURANCE COMPANY	1	\$4,966,268	16%	2	\$5,497,683	14%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$4,396,649	14%	1	\$6,543,858	16%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,286,035	8%	4	\$2,761,549	7%
AUTO CLUB INSURANCE ASSOCIATION	4	\$1,661,027	5%	5	\$1,844,945	5%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
HOME-OWNERS INSURANCE COMPANY	5	\$1,659,878	5%	3	\$3,508,224	9%
AUTO CLUB GROUP INSURANCE COMPANY	6	\$1,398,773	5%	6	\$1,789,132	4%
ALLSTATE INSURANCE COMPANY	7	\$1,247,841	4%	9	\$1,274,268	3%
FARMERS INSURANCE EXCHANGE	8	\$1,167,929	4%	15	\$830,062	2%
	Total	\$18,784,400			\$24,049,721	
North West Central		HHI: 750.99			760.10	
AUTO-OWNERS INSURANCE COMPANY	1	\$3,991,333	15%	2	\$4,654,946	14%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$3,959,040	15%	1	\$5,859,785	17%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,889,132	11%	3	\$3,621,188	11%
ALLSTATE INSURANCE COMPANY	4	\$1,503,426	6%	5	\$1,516,517	4%
HOME-OWNERS INSURANCE COMPANY	5	\$1,070,062	4%	4	\$2,413,668	7%
AUTO CLUB INSURANCE ASSOCIATION	6	\$1,054,873	4%	7	\$1,172,566	3%
FARMERS INSURANCE EXCHANGE	7	\$1,024,897	4%	9	\$1,004,616	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$852,700	3%	6	\$1,256,334	4%
	Total	\$16,345,463			\$21,499,620	
West Central		HHI: 764.30			817.57	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$12,735,773	18%	1	\$19,258,692	21%
AUTO-OWNERS INSURANCE COMPANY	2	\$9,026,922	13%	2	\$10,487,640	11%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$5,973,269	8%	3	\$6,759,702	7%
ALLSTATE INSURANCE COMPANY	4	\$5,972,685	8%	4	\$6,211,741	7%
AUTO CLUB INSURANCE ASSOCIATION	5	\$4,485,820	6%	6	\$4,881,394	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$2,794,442	4%	8	\$4,388,429	5%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$2,742,466	4%	7	\$4,421,599	5%
FARMERS INSURANCE EXCHANGE	8	\$2,623,508	4%	11	\$2,428,629	3%
	Total	\$46,354,885		Г	\$58,837,826	
East Central		HHI: 621.73			645.78	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$14,490,258	13%	1	\$22,163,187	15%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$12,196,803	11%	2	\$14,878,909	10%

	2001			2002			
	Rank	Total	Percent	Rank	Total	Percent	
AUTO CLUB GROUP INSURANCE COMPANY	3	\$10,648,685	9%	3	\$14,241,525	9%	
AUTO-OWNERS INSURANCE COMPANY	4	\$9,776,870	8%	4	\$11,121,705	7%	
ALLSTATE INSURANCE COMPANY	5	\$8,468,146	7%	5	\$10,463,100	7%	
AUTO CLUB INSURANCE ASSOCIATION	6	\$7,388,804	6%	6	\$8,304,954	5%	
FARMERS INSURANCE EXCHANGE	7	\$6,515,452	6%	10	\$5,821,618	4%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$5,034,425	4%	7	\$7,962,898	5%	
	Total	\$74,519,443			\$94,957,896		
West		HHI: 672.15			758.21		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$31,786,664	18%	1	\$48,384,095	21%	
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$16,979,203	10%	2	\$21,962,200	9%	
AUTO-OWNERS INSURANCE COMPANY	3	\$15,814,922	9%	3	\$17,703,174	8%	
ALLSTATE INSURANCE COMPANY	4	\$12,154,774	7%	5	\$13,424,789	6%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$10,687,950	6%	4	\$16,049,162	7%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$7,307,658	4%	6	\$10,949,844	5%	
FARMERS INSURANCE EXCHANGE	7	\$6,549,229	4%	11	\$6,479,045	3%	
AUTO CLUB INSURANCE ASSOCIATION	8	\$6,420,608	4%	9	\$7,389,696	3%	
	Total	\$107,701,008			\$142,342,005		
Ann Arbor Inner		HHI: 939.44			999.00		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$5,776,505	18%	2	\$7,553,761	18%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$5,526,051	17%	1	\$8,046,340	19%	
AUTO CLUB INSURANCE ASSOCIATION	3	\$3,320,350	10%	4	\$3,775,187	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$3,061,396	9%	3	\$3,989,032	9%	
ALLSTATE INSURANCE COMPANY	5	\$2,913,984	9%	5	\$3,477,614	8%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$1,435,449	4%	6	\$2,477,924	6%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$864,302	3%	7	\$1,108,714	3%	
TITAN INSURANCE COMPANY	8	\$860,816	3%	8	\$966,637	2%	
	Total	\$23,758,853		ī	\$31,395,209		
Ann Arbor Outer		HHI: 966.30			993.42		

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
AUTO CLUB GROUP INSURANCE COMPANY	1	\$2,569,018	20%	1	\$3,433,113	19%
MEEMIC INSURANCE COMPANY	2	\$1,734,735	13%	3	\$2,529,937	14%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$1,580,805	12%	2	\$2,686,282	15%
AUTO CLUB INSURANCE ASSOCIATION	4	\$1,355,479	10%	5	\$1,552,079	9%
ALLSTATE INSURANCE COMPANY	5	\$1,300,659	10%	4	\$1,573,180	9%
TITAN INSURANCE COMPANY	6	\$598,302	5%	6	\$653,634	4%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$301,292	2%	7	\$493,965	3%
AUTO-OWNERS INSURANCE COMPANY	8	\$300,869	2%	11	\$314,908	2%
	Total	\$9,741,159			\$13,237,098	
Port Huron City		HHI : 1,954.74			2,219.53	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$3,983,935	37%	1	\$6,243,725	43%
ALLSTATE INSURANCE COMPANY	2	\$2,127,563	20%	2	\$2,175,027	15%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$686,748	6%	3	\$907,884	6%
TITAN INSURANCE COMPANY	4	\$669,702	6%	4	\$796,180	5%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$596,687	6%	5	\$784,551	5%
AUTO CLUB INSURANCE ASSOCIATION	6	\$414,193	4%	7	\$423,066	3%
FARMERS INSURANCE EXCHANGE	7	\$408,698	4%	8	\$418,966	3%
AUTO-OWNERS INSURANCE COMPANY	8	\$281,575	3%	9	\$281,147	2%
	Total	\$9,169,101			\$12,030,546	
Port Huron Outer		HHI: 1,160.71			1,115.36	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$1,406,968	22%	1	\$1,990,287	24%
ALLSTATE INSURANCE COMPANY	2	\$1,136,841	18%	2	\$1,253,621	15%
AUTO CLUB INSURANCE ASSOCIATION	3	\$794,031	13%	3	\$919,999	11%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$494,877	8%	4	\$597,956	7%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	5	\$297,809	5%	6	\$398,170	5%
AUTO-OWNERS INSURANCE COMPANY	6	\$281,575	4%	9	\$281,147	3%
TITAN INSURANCE COMPANY	7	\$252,706	4%	8	\$309,506	4%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
MEEMIC INSURANCE COMPANY	8	\$239,400	4%	7	\$365,284	4%
	Total	\$4,904,207			\$6,115,970	
Monroe City		HHI: 968.52			935.40	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$2,137,902	19%	1	\$2,675,884	19%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$1,843,873	16%	2	\$2,205,299	16%
AUTO CLUB INSURANCE ASSOCIATION	3	\$1,333,406	12%	3	\$1,500,469	11%
FARMERS INSURANCE EXCHANGE	4	\$1,023,823	9%	4	\$1,153,474	8%
ALLSTATE INSURANCE COMPANY	5	\$690,543	6%	5	\$694,531	5%
AUTO-OWNERS INSURANCE COMPANY	6	\$474,877	4%	8	\$497,826	4%
SECURA INSURANCE, A MUTUAL COMPANY	7	\$449,891	4%	6	\$634,248	5%
MODERN SERVICE INSURANCE COMPANY	8	\$358,551	3%	11	\$364,288	3%
	Total	\$8,312,866			\$9,726,019	
Monroe Outer		HHI: 2,409.78			2,552.83	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$3,127,568	47%	1	\$4,489,979	48%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	2	\$635,838	9%	2	\$1,054,258	11%
AUTO-OWNERS INSURANCE COMPANY	3	\$474,877	7%	3	\$497,826	5%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$325,393	5%	4	\$398,216	4%
MEEMIC INSURANCE COMPANY	5	\$235,774	4%	6	\$323,316	3%
TITAN INSURANCE COMPANY	6	\$208,373	3%	7	\$263,475	3%
FARM BUREAU MUTUAL INSURANCE COMPANY OF MICHIGAN	7	\$189,812	3%	8	\$253,771	3%
HOME-OWNERS INSURANCE COMPANY	8	\$169,325	3%	5	\$342,236	4%
	Total	\$5,366,960			\$7,623,077	
Benton Harbor Inner		HHI: 3,846.49			4,245.32	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$8,331,365	61%	1	\$12,387,006	64%
ALLSTATE INSURANCE COMPANY	2	\$837,592	6%	3	\$1,000,086	5%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$814,197	6%	2	\$1,113,758	6%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$609,423	4%	4	\$767,846	4%
AUTO-OWNERS INSURANCE COMPANY	5	\$352,288	3%	5	\$381,294	2%

		2001			2002	
	Rani	k Total	Percent	Rank	Total	Percent
TITAN INSURANCE COMPANY	6	\$309,210	2%	10	\$212,479	1%
NORTH POINTE INSURANCE COMPANY	7	\$274,827	2%	9	\$254,679	1%
WOLVERINE MUTUAL INSURANCE COMPANY	8	\$219,204	2%	8	\$269,639	1%
	Total	\$11,748,106		I	\$16,386,787	
Benton Harbor Outer		HHI : 979.41			956.88	
AUTO-OWNERS INSURANCE COMPANY	1	\$703,781	19%	1	\$812,948	17%
ALLSTATE INSURANCE COMPANY	2	\$490,654	14%	4	\$561,607	12%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$449,848	12%	2	\$621,489	13%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$423,361	12%	3	\$613,278	13%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	5	\$264,490	7%	5	\$383,069	8%
HOME-OWNERS INSURANCE COMPANY	6	\$163,632	5%	6	\$345,226	7%
FARM BUREAU MUTUAL INSURANCE COMPANY OF MICHIGAN	7	\$131,130	4%	8	\$178,393	4%
MEEMIC INSURANCE COMPANY	8	\$126,070	3%	7	\$187,035	4%
	Total	\$2,752,966			\$3,703,045	
Policy Group: Collision						
Statewide Total		HHI: 833.99			836.86	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$368,904,293	18%	1	\$385,514,905	18%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$265,547,416	13%	2	\$312,027,995	15%
ALLSTATE INSURANCE COMPANY	3	\$196,191,424	10%	4	\$175,869,973	8%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$179,180,587	9%	3	\$181,819,315	9%
AUTO CLUB INSURANCE ASSOCIATION	5	\$146,767,382	7%	5	\$142,299,266	7%
AUTO-OWNERS INSURANCE COMPANY	6	\$111,915,988	6%	6	\$112,762,260	5%
FARMERS INSURANCE EXCHANGE	7	\$73,063,100	4%	11	\$47,098,923	2%
MEEMIC INSURANCE COMPANY	8	\$53,714,835	3%	9	\$54,930,899	3%
	Total	\$1,395,285,025			\$1,412,323,536	
Dearborn City		HHI: 1,089.59			1,205.78	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$11,118,792	25%	1	\$12,089,548	27%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$6,012,537	14%	2	\$6,010,827	14%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
ALLSTATE INSURANCE COMPANY	3	\$3,481,938	8%	5	\$3,182,890	7%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$3,435,848	8%	3	\$3,521,047	8%
AUTO CLUB INSURANCE ASSOCIATION	5	\$2,896,144	7%	6	\$2,828,340	6%
METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY	6	\$2,846,250	6%	4	\$3,310,718	7%
AUTO-OWNERS INSURANCE COMPANY	7	\$1,741,465	4%	7	\$1,922,031	4%
FARMERS INSURANCE EXCHANGE	8	\$1,487,769	3%	18	\$266,611	1%
	Total	\$33,020,743			\$33,132,012	
Bay City & Saginaw City		HHI: 1,037.11			1,034.18	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$7,449,824	21%	1	\$7,548,055	20%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$6,948,899	20%	2	\$7,535,424	20%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,395,685	7%	4	\$2,357,791	6%
ALLSTATE INSURANCE COMPANY	4	\$2,275,028	6%	5	\$2,132,107	6%
AUTO CLUB INSURANCE ASSOCIATION	5	\$1,843,374	5%	6	\$1,733,698	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$1,816,732	5%	3	\$2,375,102	6%
AUTO-OWNERS INSURANCE COMPANY	7	\$1,534,091	4%	8	\$1,495,284	4%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$1,283,711	4%	7	\$1,714,003	5%
	Total	\$25,547,344			\$26,891,464	
East Non-Metropolitan		HHI: 780.78			777.93	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$54,723,841	18%	1	\$57,772,401	18%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$36,487,608	12%	2	\$43,638,714	13%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$30,636,990	10%	3	\$31,069,163	10%
ALLSTATE INSURANCE COMPANY	4	\$26,787,755	9%	4	\$24,788,912	8%
AUTO CLUB INSURANCE ASSOCIATION	5	\$17,599,786	6%	5	\$17,262,483	5%
FARMERS INSURANCE EXCHANGE	6	\$14,035,781	5%	10	\$8,959,432	3%
AUTO-OWNERS INSURANCE COMPANY	7	\$12,842,141	4%	6	\$12,574,202	4%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$8,444,135	3%	8	\$12,017,226	4%
	Total	\$201,558,037			\$208,082,533	
Upper Pennisula		HHI : 877.71			922.20	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$8,367,238	18%	2	\$8,058,722	16%
AUTO-OWNERS INSURANCE COMPANY	2	\$6,636,225	14%	3	\$5,895,282	12%
HOME-OWNERS INSURANCE COMPANY	3	\$5,428,383	12%	1	\$8,756,087	18%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$4,720,539	10%	4	\$4,402,506	9%
MEEMIC INSURANCE COMPANY	5	\$2,375,127	5%	5	\$2,459,059	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	6	\$1,732,102	4%	8	\$1,616,312	3%
ALLSTATE INSURANCE COMPANY	7	\$1,715,913	4%	9	\$1,404,232	3%
FRANKENMUTH MUTUAL INSURANCE COMPANY	8	\$1,507,268	3%	10	\$1,373,483	3%
т	otal	\$32,482,795			\$33,965,683	
Detroit North		HHI: 1,370.36			1,394.45	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$32,451,213	27%	1	\$33,991,118	27%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$21,682,152	18%	2	\$25,212,406	20%
ALLSTATE INSURANCE COMPANY	3	\$13,789,051	12%	3	\$12,316,417	10%
AUTO CLUB INSURANCE ASSOCIATION	4	\$11,893,199	10%	4	\$11,407,345	9%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$5,582,736	5%	5	\$5,771,573	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	6	\$3,355,942	3%	7	\$3,325,009	3%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$3,205,656	3%	6	\$4,502,517	4%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$3,185,754	3%	8	\$3,249,618	3%
Т	otal	\$95,145,703			\$99,776,003	
Detroit Semi-Suburban		HHI: 1,186.33			1,234.50	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$64,252,797	22%	1	\$74,194,864	24%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$53,309,534	18%	2	\$58,944,675	19%
ALLSTATE INSURANCE COMPANY	3	\$38,428,090	13%	3	\$36,136,440	11%
AUTO CLUB INSURANCE ASSOCIATION	4	\$33,395,468	11%	4	\$32,554,184	10%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$23,263,057	8%	5	\$23,903,996	8%
FARMERS INSURANCE EXCHANGE	6	\$8,396,869	3%	11	\$6,124,678	2%
MEEMIC INSURANCE COMPANY	7	\$6,839,243	2%	7	\$6,821,768	2%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
AUTO-OWNERS INSURANCE COMPANY	8	\$6,472,283	2%	8	\$6,275,278	2%
	Total	\$234,357,341			\$244,955,883	
Detroit Suburban		HHI: 998.28			1,017.57	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$17,838,806	23%	1	\$20,968,793	25%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$8,105,054	10%	2	\$8,382,020	10%
ALLSTATE INSURANCE COMPANY	3	\$7,643,498	10%	3	\$7,273,894	9%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$7,047,408	9%	4	\$7,219,668	9%
AUTO CLUB INSURANCE ASSOCIATION	5	\$6,882,875	9%	5	\$6,755,978	8%
FARMERS INSURANCE EXCHANGE	6	\$4,871,807	6%	6	\$3,745,151	4%
MEEMIC INSURANCE COMPANY	7	\$2,724,380	4%	7	\$2,757,272	3%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$1,995,307	3%	9	\$2,302,703	3%
	Total	\$57,109,135			\$59,405,479	
Pontiac City		HHI: 881.41			935.10	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$8,359,247	18%	1	\$9,988,129	22%
FARMERS INSURANCE EXCHANGE	2	\$5,977,234	13%	4	\$3,756,375	8%
AUTO CLUB INSURANCE ASSOCIATION	3	\$4,989,805	11%	2	\$4,910,205	11%
ALLSTATE INSURANCE COMPANY	4	\$4,872,163	10%	3	\$4,398,060	10%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$3,531,577	8%	5	\$3,722,411	8%
MIC GENERAL INSURANCE CORPORATION	6	\$3,040,701	6%	6	\$2,937,036	6%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	7	\$2,437,877	5%	7	\$2,179,930	5%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$2,038,666	4%	8	\$2,168,207	5%
	Total	\$35,247,270			\$34,060,353	
Detroit Metropolitan Inner		HHI: 794.13			899.37	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$4,305,426	15%	1	\$5,225,167	20%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$3,714,617	13%	3	\$2,462,775	9%
AUTO CLUB INSURANCE ASSOCIATION	3	\$3,465,062	12%	2	\$3,529,934	14%
ALLSTATE INSURANCE COMPANY	4	\$3,142,496	11%	4	\$2,321,484	9%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	5	\$2,259,227	8%	5	\$1,845,305	7%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
GEICO INDEMNITY COMPANY	6	\$994,615	3%	14	\$460,231	2%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$951,065	3%	6	\$1,506,857	6%
TITAN INSURANCE COMPANY	8	\$933,441	3%	16	\$323,850	1%
	Total	\$19,765,949			\$17,675,603	
Detroit Metropolitan Middle		HHI: 756.30			788.61	
HARTFORD INSURANCE COMPANY OF THE MIDWEST	1	\$3,307,391	12%	2	\$3,702,845	13%
ALLSTATE INSURANCE COMPANY	2	\$3,298,220	12%	4	\$2,543,544	9%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$3,183,856	11%	1	\$3,855,971	14%
AUTO CLUB INSURANCE ASSOCIATION	4	\$2,744,951	10%	3	\$2,599,802	9%
FARMERS INSURANCE EXCHANGE	5	\$2,524,550	9%	8	\$1,106,007	4%
CITIZENS INSURANCE COMPANY OF AMERICA	6	\$2,301,716	8%	6	\$2,230,559	8%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	7	\$2,157,716	8%	5	\$2,299,761	8%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$1,284,150	5%	7	\$1,972,247	7%
	Total	\$20,802,550			\$20,310,736	
Detroit Metropolitan Outer		HHI: 917.41			946.65	
ALLSTATE INSURANCE COMPANY	1	\$7,025,161	17%	2	\$5,538,629	13%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$6,218,412	15%	1	\$7,402,585	18%
AUTO CLUB INSURANCE ASSOCIATION	3	\$5,909,243	14%	3	\$5,506,454	13%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$3,485,606	8%	4	\$4,981,247	12%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	5	\$2,671,106	6%	5	\$3,085,635	8%
FARMERS INSURANCE EXCHANGE	6	\$2,117,399	5%	8	\$1,093,370	3%
AUTO-OWNERS INSURANCE COMPANY	7	\$1,678,724	4%	6	\$1,687,181	4%
AMERICAN INTERNATIONAL INSURANCE COMPANY	8	\$1,159,070	3%	12	\$623,508	2%
	Total	\$30,264,721			\$29,918,609	
Detroit West-Northern		HHI: 1,223.57			1,265.10	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$20,990,259	22%	1	\$19,979,878	22%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$17,321,723	19%	2	\$19,015,967	21%
ALLSTATE INSURANCE COMPANY	3	\$14,269,392	15%	3	\$12,201,312	14%

	2001			2002			
	Rank	Total	Percent	Rank	Total	Percent	
AUTO CLUB INSURANCE ASSOCIATION	4	\$7,369,947	8%	4	\$7,058,207	8%	
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$5,502,221	6%	5	\$5,400,558	6%	
FARMERS INSURANCE EXCHANGE	6	\$3,120,986	3%	10	\$1,613,982	2%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$2,707,730	3%	6	\$2,734,728	3%	
AMERICAN INTERNATIONAL INSURANCE COMPANY	8	\$2,447,372	3%	11	\$1,484,924	2%	
	Total	\$73,729,630			\$69,489,556		
Detroit West-Southern		HHI: 1,585.38			1,619.57		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$10,242,936	33%	1	\$10,943,137	35%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$4,120,478	13%	2	\$3,573,067	11%	
AUTO CLUB INSURANCE ASSOCIATION	3	\$3,282,099	11%	3	\$3,005,835	10%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$2,433,336	8%	4	\$2,580,468	8%	
AUTO-OWNERS INSURANCE COMPANY	5	\$2,058,981	7%	5	\$2,190,474	7%	
ALLSTATE INSURANCE COMPANY	6	\$1,680,883	5%	6	\$1,598,605	5%	
MEEMIC INSURANCE COMPANY	7	\$1,150,144	4%	7	\$1,127,875	4%	
TITAN INSURANCE COMPANY	8	\$1,063,813	3%	9	\$583,642	2%	
	Total	\$26,032,670		\$25,603,103			
Grand Rapids Inner		HHI: 873.90			831.17		
ALLSTATE INSURANCE COMPANY	1	\$6,149,532	15%	3	\$5,142,579	12%	
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$6,121,918	15%	1	\$6,667,380	15%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$5,619,473	14%	2	\$5,904,560	13%	
AUTO CLUB INSURANCE ASSOCIATION	4	\$4,019,790	10%	5	\$4,051,260	9%	
AUTO CLUB GROUP INSURANCE COMPANY	5	\$3,337,359	8%	4	\$4,912,793	11%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$2,086,799	5%	6	\$2,572,909	6%	
AUTO-OWNERS INSURANCE COMPANY	7	\$1,660,486	4%	7	\$1,583,932	4%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	8	\$1,412,623	3%	9	\$1,316,560	3%	
	Total	\$30,407,980			\$32,151,973		
Grand Rapids Outer		HHI: 1,892.69			1,894.95		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$15,487,404	39%	1	\$16,720,719	39%	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$4,703,562	12%	2	\$5,151,600	12%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	3	\$4,686,006	12%	3	\$4,922,408	12%
AUTO-OWNERS INSURANCE COMPANY	4	\$1,898,339	5%	4	\$1,815,119	4%
MEEMIC INSURANCE COMPANY	5	\$1,618,024	4%	5	\$1,646,901	4%
FARMERS INSURANCE EXCHANGE	6	\$1,325,800	3%	8	\$1,003,089	2%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$1,188,480	3%	7	\$1,404,637	3%
SECURA INSURANCE, A MUTUAL COMPANY	8	\$831,255	2%	9	\$909,040	2%
	Total	\$31,738,870			\$33,573,513	
Flint Inner		HHI : 811.42			736.35	
ALLSTATE INSURANCE COMPANY	1	\$3,411,159	16%	2	\$3,094,974	14%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$3,232,273	15%	1	\$3,182,412	15%
MIC GENERAL INSURANCE CORPORATION	3	\$2,225,459	11%	4	\$1,800,822	8%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$1,914,692	9%	3	\$1,975,872	9%
FARMERS INSURANCE EXCHANGE	5	\$1,149,980	5%	6	\$867,302	4%
AUTO CLUB GROUP INSURANCE COMPANY	6	\$1,139,877	5%	5	\$1,789,655	8%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	7	\$658,455	3%	7	\$774,201	4%
AUTO CLUB INSURANCE ASSOCIATION	8	\$592,105	3%	11	\$573,748	3%
	Total	\$14,324,000			\$14,058,986	
Flint Outer		HHI : 576.07			637.62	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$3,245,058	11%	3	\$3,308,483	10%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$3,031,480	10%	2	\$3,723,416	11%
HOME-OWNERS INSURANCE COMPANY	3	\$2,326,493	8%	1	\$4,232,732	13%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$2,232,036	8%	4	\$2,556,910	8%
FARMERS INSURANCE EXCHANGE	5	\$2,064,670	7%	7	\$1,464,800	5%
MIC GENERAL INSURANCE CORPORATION	6	\$2,044,169	7%	6	\$1,846,326	6%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$1,477,844	5%	5	\$2,050,506	6%
AUTO CLUB INSURANCE ASSOCIATION	8	\$1,154,548	4%	9	\$1,065,971	3%

			2001			2002	
	Ra	ank	Total	Percent	Rank	Total	Percent
	Total		\$17,576,298			\$20,249,144	
Battle Creek Inner			HHI: 773.82			786.39	
AUTO CLUB INSURANCE ASSOCIATION		1	\$1,276,765	15%	2	\$1,270,550	14%
AUTO CLUB GROUP INSURANCE COMPANY		2	\$1,189,142	14%	1	\$1,474,693	16%
ALLSTATE INSURANCE COMPANY		3	\$894,595	11%	4	\$735,008	8%
CITIZENS INSURANCE COMPANY OF AMERICA		4	\$697,390	8%	5	\$660,618	7%
PROGRESSIVE MICHIGAN INSURANCE COMPANY		5	\$554,240	7%	3	\$739,494	8%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY		6	\$452,062	5%	7	\$394,591	4%
AUTO-OWNERS INSURANCE COMPANY		7	\$444,390	5%	6	\$466,743	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY		8	\$403,622	5%	8	\$380,419	4%
	Total		\$5,912,206			\$6,122,116	
Battle Creek Outer			HHI: 5,462.15			4,894.04	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$4,678,843	73%	1	\$4,819,151	69%
AUTO-OWNERS INSURANCE COMPANY		2	\$444,390	7%	2	\$466,743	7%
FARMERS INSURANCE EXCHANGE		3	\$237,956	4%	4	\$300,568	4%
HOME-OWNERS INSURANCE COMPANY		4	\$169,247	3%	3	\$314,594	5%
MEEMIC INSURANCE COMPANY		5	\$154,921	2%	6	\$165,208	2%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		6	\$152,760	2%	5	\$284,139	4%
HASTINGS MUTUAL INSURANCE COMPANY		7	\$59,716	1%	7	\$119,900	2%
TITAN INSURANCE COMPANY		8	\$58,746	1%	11	\$44,654	1%
	Total		\$5,956,579			\$6,514,957	
Jackson Inner			HHI: 1,050.20			1,005.31	
CITIZENS INSURANCE COMPANY OF AMERICA		1	\$2,664,020	21%	1	\$2,479,844	18%
AUTO CLUB INSURANCE ASSOCIATION		2	\$2,085,945	16%	3	\$1,939,851	14%
AUTO CLUB GROUP INSURANCE COMPANY		3	\$1,661,244	13%	2	\$2,138,442	16%
ALLSTATE INSURANCE COMPANY		4	\$913,226	7%	7	\$782,061	6%
AUTO-OWNERS INSURANCE COMPANY		5	\$842,370	7%	6	\$840,399	6%
PROGRESSIVE MICHIGAN INSURANCE COMPANY		6	\$733,570	6%	4	\$1,070,091	8%

			2001			2002	
		Rank	Total	Percent	Rank	Total	Percent
HOME-OWNERS INSURANCE COMPANY		7	\$563,703	4%	5	\$961,249	7%
FARMERS INSURANCE EXCHANGE		8	\$429,827	3%	10	\$281,871	2%
	To	tal	\$9,893,905			\$10,493,808	
Jackson Outer			HHI: 3,308.05			3,087.84	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$4,053,441	55%	1	\$4,148,596	53%
AUTO-OWNERS INSURANCE COMPANY		2	\$842,370	11%	3	\$840,399	11%
HOME-OWNERS INSURANCE COMPANY		3	\$563,703	8%	2	\$961,249	12%
MEEMIC INSURANCE COMPANY		4	\$355,328	5%	4	\$387,723	5%
CITIZENS INSURANCE COMPANY OF AMERICA		5	\$261,216	4%	6	\$248,946	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		6	\$246,561	3%	5	\$303,866	4%
FRANKENMUTH MUTUAL INSURANCE COMPANY		7	\$145,242	2%	7	\$127,770	2%
ALLSTATE INSURANCE COMPANY		8	\$74,080	1%	9	\$67,973	1%
	To	tal	\$6,541,941			\$7,086,522	
Kalamazoo Inner			HHI: 1,784.63			1,838.31	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$11,056,884	37%	1	\$12,214,808	37%
CITIZENS INSURANCE COMPANY OF AMERICA		2	\$4,240,716	14%	2	\$4,424,314	14%
AUTO CLUB INSURANCE ASSOCIATION		3	\$2,680,559	9%	4	\$2,646,876	8%
AUTO CLUB GROUP INSURANCE COMPANY		4	\$2,543,728	8%	3	\$3,282,724	10%
ALLSTATE INSURANCE COMPANY		5	\$2,004,318	7%	6	\$1,709,579	5%
PROGRESSIVE MICHIGAN INSURANCE COMPANY		6	\$1,404,656	5%	5	\$1,714,931	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY		7	\$900,648	3%	7	\$967,310	3%
AUTO-OWNERS INSURANCE COMPANY		8	\$871,174	3%	8	\$892,458	3%
	To	tal	\$25,702,683			\$27,853,000	
Kalamazoo Outer			HHI: 1,058.24			1,014.80	
CITIZENS INSURANCE COMPANY OF AMERICA		1	\$1,136,317	20%	1	\$1,228,145	19%
AUTO-OWNERS INSURANCE COMPANY		2	\$1,052,454	19%	2	\$1,154,396	18%
PROGRESSIVE MICHIGAN INSURANCE COMPANY		3	\$496,322	9%	4	\$532,615	8%
MEEMIC INSURANCE COMPANY		4	\$417,066	7%	6	\$437,536	7%

		2001		2002			
	Rank	Total	Percent	Rank	Total	Percent	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	5	\$412,954	7%	5	\$490,691	8%	
ALLSTATE INSURANCE COMPANY	6	\$371,852	7%	7	\$352,186	5%	
HOME-OWNERS INSURANCE COMPANY	7	\$305,657	5%	3	\$683,643	11%	
AIU INSURANCE COMPANY	8	\$139,897	3%	9	\$125,055	2%	
	Total \$4,332,519						
Lansing Inner		HHI: 893.57			817.64		
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$4,797,830	17%	1	\$4,555,727	16%	
ALLSTATE INSURANCE COMPANY	2	\$4,478,230	16%	2	\$4,275,568	15%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$3,264,377	12%	3	\$3,236,190	11%	
AUTO CLUB GROUP INSURANCE COMPANY	4	\$1,842,650	7%	4	\$2,269,487	8%	
AUTO CLUB INSURANCE ASSOCIATION	5	\$1,631,314	6%	6	\$1,499,283	5%	
AUTO-OWNERS INSURANCE COMPANY	6	\$1,453,157	5%	7	\$1,489,929	5%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$1,202,389	4%	5	\$1,820,842	6%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	8	\$1,093,061	4%	8	\$1,022,758	4%	
	Total	\$19,763,008		\$20,169,784			
Lansing Middle		HHI: 1,390.53			1,362.77		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$3,318,210	27%	1	\$4,252,359	29%	
AUTO CLUB INSURANCE ASSOCIATION	2	\$1,744,462	14%	2	\$1,642,282	11%	
AUTO-OWNERS INSURANCE COMPANY	3	\$1,453,157	12%	3	\$1,489,929	10%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$1,446,990	12%	4	\$1,460,506	10%	
ALLSTATE INSURANCE COMPANY	5	\$1,181,780	10%	6	\$921,283	6%	
HOME-OWNERS INSURANCE COMPANY	6	\$543,315	4%	7	\$906,481	6%	
MEEMIC INSURANCE COMPANY	7	\$450,243	4%	5	\$1,210,118	8%	
UNITED SERVICES AUTOMOBILE ASSOCIATION	8	\$199,669	2%	9	\$209,582	1%	
	Total	\$10,337,826			\$12,092,540		
Lansing Outer		HHI : 2,519.46			2,388.85		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$7,455,185	46%	1	\$7,877,018	45%	
ALLSTATE INSURANCE COMPANY	2	\$2,238,832	14%	3	\$1,706,944	10%	

		2001		2002			
	Rank	Total	Percent	Rank	Total	Percent	
AUTO-OWNERS INSURANCE COMPANY	3	\$2,096,229	13%	2	\$2,204,907	13%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$726,454	4%	5	\$752,253	4%	
HOME-OWNERS INSURANCE COMPANY	5	\$720,513	4%	4	\$1,239,360	7%	
MEEMIC INSURANCE COMPANY	6	\$505,464	3%	7	\$520,032	3%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$498,460	3%	6	\$709,444	4%	
MICHIGAN MILLERS MUTUAL INSURANCE COMPANY	8	\$275,659	2%	8	\$320,131	2%	
	Total	\$14,516,796			\$15,330,089		
Muskegon Inner		HHI: 1,910.84			1,922.32		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$5,675,781	40%	1	\$5,783,884	39%	
ALLSTATE INSURANCE COMPANY	2	\$1,602,531	11%	2	\$1,705,518	12%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$1,503,971	10%	3	\$1,528,964	10%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$1,041,459	7%	4	\$1,229,139	8%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$447,276	3%	6	\$611,189	4%	
FARMERS INSURANCE EXCHANGE	6	\$393,960	3%	9	\$255,227	2%	
NATIONWIDE INSURANCE COMPANY OF AMERICA	7	\$388,022	3%	73	\$564	0%	
ALLIED PROPERTY AND CASUALTY INSURANCE COMPANY	8	\$382,483	3%	5	\$776,225	5%	
	Total	\$11,435,483			\$11,890,710		
Muskegon Outer		HHI: 954.79			1,152.39		
HOME-OWNERS INSURANCE COMPANY	1	\$1,008,368	15%	1	\$1,566,662	21%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	2	\$938,303	14%	2	\$1,171,973	16%	
AUTO CLUB GROUP INSURANCE COMPANY	3	\$916,134	14%	3	\$1,027,914	14%	
AUTO CLUB INSURANCE ASSOCIATION	4	\$805,708	12%	4	\$752,027	10%	
AUTO-OWNERS INSURANCE COMPANY	5	\$632,794	9%	5	\$597,118	8%	
MEEMIC INSURANCE COMPANY	6	\$454,782	7%	6	\$490,885	7%	
ALLSTATE INSURANCE COMPANY	7	\$431,820	6%	12	\$84,670	1%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$238,464	4%	7	\$370,708	5%	
	Total	\$5,426,373		r	\$6,061,957		
North		HHI: 784.42			757.06		

		2001		2002			
	Rank	Total	Percent	Rank	Total	Percent	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$9,745,144	16%	1	\$10,170,922	15%	
AUTO-OWNERS INSURANCE COMPANY	2	\$8,755,906	14%	2	\$8,895,767	13%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$6,970,839	11%	3	\$7,175,473	11%	
AUTO CLUB GROUP INSURANCE COMPANY	4	\$4,350,646	7%	4	\$5,340,730	8%	
AUTO CLUB INSURANCE ASSOCIATION	5	\$3,606,281	6%	6	\$3,645,797	5%	
ALLSTATE INSURANCE COMPANY	6	\$3,586,299	6%	8	\$3,060,035	5%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	7	\$2,891,663	5%	9	\$2,771,049	4%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$2,685,589	4%	7	\$3,535,187	5%	
	Total	\$42,592,367			\$44,594,960		
North East Central		HHI : 891.56			866.78		
AUTO-OWNERS INSURANCE COMPANY	1	\$4,906,016	20%	1	\$4,868,347	19%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$3,694,497	15%	2	\$3,683,163	14%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$1,923,226	8%	4	\$1,895,462	7%	
HOME-OWNERS INSURANCE COMPANY	4	\$1,658,646	7%	3	\$3,079,421	12%	
AUTO CLUB GROUP INSURANCE COMPANY	5	\$1,292,404	5%	5	\$1,448,598	6%	
AUTO CLUB INSURANCE ASSOCIATION	6	\$1,292,212	5%	6	\$1,192,200	5%	
ALLSTATE INSURANCE COMPANY	7	\$959,975	4%	8	\$817,492	3%	
FARMERS INSURANCE EXCHANGE	8	\$938,058	4%	18	\$377,070	1%	
	Total	\$16,665,034			\$17,361,753		
North West Central		HHI : 918.25			889.51		
AUTO-OWNERS INSURANCE COMPANY	1	\$3,746,483	18%	1	\$3,936,531	18%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$3,438,506	17%	2	\$3,345,964	15%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,435,494	12%	3	\$2,469,668	11%	
ALLSTATE INSURANCE COMPANY	4	\$1,163,691	6%	5	\$945,054	4%	
HOME-OWNERS INSURANCE COMPANY	5	\$996,646	5%	4	\$2,015,645	9%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	6	\$911,771	4%	6	\$771,425	4%	
AUTO CLUB INSURANCE ASSOCIATION	7	\$767,194	4%	9	\$694,150	3%	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
AUTO CLUB GROUP INSURANCE COMPANY	8	\$701,732	3%	7	\$759,796	3%
	Total	\$14,161,517			\$14,938,233	
West Central		HHI : 894.20			851.88	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$12,085,999	20%	1	\$12,169,653	19%
AUTO-OWNERS INSURANCE COMPANY	2	\$8,658,001	14%	2	\$9,163,458	14%
ALLSTATE INSURANCE COMPANY	3	\$5,435,157	9%	5	\$4,500,240	7%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$5,283,346	9%	3	\$4,850,471	8%
AUTO CLUB INSURANCE ASSOCIATION	5	\$3,339,666	6%	6	\$3,150,967	5%
HOME-OWNERS INSURANCE COMPANY	6	\$2,596,653	4%	4	\$4,742,553	7%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$2,157,193	4%	7	\$2,840,461	4%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$2,103,284	4%	8	\$2,821,210	4%
	Total	\$41,659,299			\$44,239,013	
East Central		HHI: 689.81			683.45	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$15,374,687	14%	1	\$16,349,231	14%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$11,963,069	11%	3	\$11,921,071	10%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$10,944,921	10%	2	\$13,057,424	11%
AUTO-OWNERS INSURANCE COMPANY	4	\$10,067,160	9%	4	\$10,404,362	9%
ALLSTATE INSURANCE COMPANY	5	\$9,194,631	8%	5	\$8,862,580	7%
AUTO CLUB INSURANCE ASSOCIATION	6	\$6,478,026	6%	7	\$6,245,915	5%
FARMERS INSURANCE EXCHANGE	7	\$6,063,791	5%	10	\$4,213,609	4%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$4,212,043	4%	8	\$5,787,895	5%
	Total	\$74,298,328			\$76,842,087	
West		HHI: 821.17			805.84	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$33,054,459	21%	1	\$34,654,687	21%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$15,501,575	10%	2	\$15,953,974	10%
AUTO-OWNERS INSURANCE COMPANY	3	\$15,221,513	10%	3	\$15,431,064	9%
ALLSTATE INSURANCE COMPANY	4	\$11,585,348	7%	5	\$10,196,428	6%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$8,997,446	6%	4	\$11,434,372	7%

		2001			2002			
	Rank	Total	Percent	Rank	Total	Percent		
AUTO CLUB GROUP INSURANCE COMPANY	6	\$5,609,567	4%	8	\$7,284,355	4%		
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$5,558,709	4%	7	\$7,306,037	4%		
AUTO CLUB INSURANCE ASSOCIATION	8	\$5,168,666	3%	9	\$5,079,772	3%		
	Total	\$100,697,283			\$107,340,689			
Ann Arbor Inner		HHI : 1,018.29			1,034.27			
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$7,529,466	20%	2	\$7,509,996	19%		
AUTO CLUB GROUP INSURANCE COMPANY	2	\$6,485,342	17%	1	\$7,840,257	19%		
ALLSTATE INSURANCE COMPANY	3	\$4,058,187	11%	3	\$3,718,695	9%		
AUTO CLUB INSURANCE ASSOCIATION	4	\$3,484,700	9%	5	\$3,427,194	8%		
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$3,463,894	9%	4	\$3,639,873	9%		
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$1,567,514	4%	6	\$2,304,873	6%		
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$1,064,313	3%	7	\$1,127,878	3%		
FARMERS INSURANCE EXCHANGE	8	\$926,436	2%	11	\$643,488	2%		
	Total \$28,579,852							
	Total	\$28,579,852			\$30,212,254			
Ann Arbor Outer	Total	\$28,579,852 HHI: 1,054.60			\$30,212,254 1,070.58			
Ann Arbor Outer AUTO CLUB GROUP INSURANCE COMPANY	Total		20%	1		22%		
		HHI: 1,054.60	20%	1 2	1,070.58	22%		
AUTO CLUB GROUP INSURANCE COMPANY	1	HHI: 1,054.60 \$2,884,214			1,070.58 \$3,533,075			
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY	1 2	HHI: 1,054.60 \$2,884,214 \$2,234,944	15%	2	1,070.58 \$3,533,075 \$2,260,154	14%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE	1 2 3	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608	15% 12%	2	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762	14% 11%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1 2 3 4	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246	15% 12% 11%	2 4 3	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721	14% 11% 12%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY	1 2 3 4 5	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653	15% 12% 11% 10%	2 4 3 5	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045	14% 11% 12% 8%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY	1 2 3 4 5	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653 \$360,423	15% 12% 11% 10% 2%	2 4 3 5	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045 \$413,584	14% 11% 12% 8% 3%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY	1 2 3 4 5 6	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653 \$360,423 \$359,844	15% 12% 11% 10% 2% 2%	2 4 3 5 8 9	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045 \$413,584 \$337,722	14% 11% 12% 8% 3% 2%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY	1 2 3 4 5 6 7 8	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653 \$360,423 \$359,844 \$352,929	15% 12% 11% 10% 2% 2%	2 4 3 5 8	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045 \$413,584 \$337,722 \$264,902	14% 11% 12% 8% 3% 2%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY AIU INSURANCE COMPANY	1 2 3 4 5 6 7 8	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653 \$360,423 \$359,844 \$352,929 \$10,963,861	15% 12% 11% 10% 2% 2%	2 4 3 5 8	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045 \$413,584 \$337,722 \$264,902 \$11,833,965	14% 11% 12% 8% 3% 2%		
AUTO CLUB GROUP INSURANCE COMPANY MEEMIC INSURANCE COMPANY ALLSTATE INSURANCE COMPANY STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO CLUB INSURANCE ASSOCIATION METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY AIU INSURANCE COMPANY Port Huron City STATE FARM MUTUAL AUTOMOBILE INSURANCE	1 2 3 4 5 6 7 8 Total	HHI: 1,054.60 \$2,884,214 \$2,234,944 \$1,776,608 \$1,611,246 \$1,383,653 \$360,423 \$359,844 \$352,929 \$10,963,861 HHI: 2,289.65	15% 12% 11% 10% 2% 2%	2 4 3 5 8 9 11	1,070.58 \$3,533,075 \$2,260,154 \$1,723,762 \$1,954,721 \$1,346,045 \$413,584 \$337,722 \$264,902 \$11,833,965 2,203.79	14% 11% 12% 8% 3% 2%		

		2001			2002		
	Rank	Total	Percent	Rank	Total	Percent	
AUTO CLUB GROUP INSURANCE COMPANY	4	\$492,892	6%	4	\$552,059	6%	
FARMERS INSURANCE EXCHANGE	5	\$324,641	4%	8	\$214,042	2%	
AUTO CLUB INSURANCE ASSOCIATION	6	\$289,527	3%	7	\$259,129	3%	
AUTO-OWNERS INSURANCE COMPANY	7	\$284,023	3%	6	\$263,868	3%	
HOME-OWNERS INSURANCE COMPANY	8	\$182,749	2%	5	\$395,191	4%	
	Total \$7,662,227			\$7,748,680			
Port Huron Outer		HHI: 1,287.15			1,279.94		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$1,475,376	25%	1	\$1,750,058	28%	
ALLSTATE INSURANCE COMPANY	2	\$978,641	17%	2	\$895,199	14%	
AUTO CLUB INSURANCE ASSOCIATION	3	\$791,560	14%	3	\$744,306	12%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$506,061	9%	4	\$490,724	8%	
AUTO-OWNERS INSURANCE COMPANY	5	\$284,023	5%	7	\$263,868	4%	
MEEMIC INSURANCE COMPANY	6	\$271,284	5%	6	\$286,715	5%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$242,233	4%	8	\$258,381	4%	
HOME-OWNERS INSURANCE COMPANY	8	\$182,749	3%	5	\$395,191	6%	
	Total	\$4,731,927		\$5,084,442			
Monroe City		HHI: 1,057.25			1,028.61		
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$1,832,145	19%	2	\$1,801,417	18%	
AUTO CLUB GROUP INSURANCE COMPANY	2	\$1,823,607	19%	1	\$2,063,511	21%	
AUTO CLUB INSURANCE ASSOCIATION	3	\$1,033,166	11%	3	\$1,000,728	10%	
FARMERS INSURANCE EXCHANGE	4	\$946,502	10%	4	\$746,674	7%	
ALLSTATE INSURANCE COMPANY	5	\$601,094	6%	5	\$507,960	5%	
AUTO-OWNERS INSURANCE COMPANY	6	\$511,292	5%	6	\$499,363	5%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$351,308	4%	7	\$432,009	4%	
SECURA INSURANCE, A MUTUAL COMPANY	8	\$311,403	3%	8	\$390,500	4%	
	Total	\$7,410,517			\$7,442,162		
Monroe Outer		HHI: 2,341.99			2,179.22		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,600,938	45%	1	\$2,708,210	43%	

	2001			2002			
	Rank	Total	Percent	Rank	Total	Percent	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	2	\$618,830	11%	2	\$892,474	14%	
AUTO-OWNERS INSURANCE COMPANY	3	\$511,292	9%	3	\$499,363	8%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$290,857	5%	5	\$288,123	5%	
MEEMIC INSURANCE COMPANY	5	\$287,639	5%	6	\$267,014	4%	
HOME-OWNERS INSURANCE COMPANY	6	\$186,691	3%	4	\$328,314	5%	
FARM BUREAU MUTUAL INSURANCE COMPANY OF MICHIGAN	7	\$172,669	3%	7	\$199,278	3%	
HARLEYSVILLE LAKE STATES INSURANCE COMPANY	8	\$134,666	2%	8	\$127,528	2%	
	Total	\$4,803,582			\$5,310,304		
Benton Harbor Inner		HHI: 4,034.27			3,984.34		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$7,273,236	62%	1	\$7,662,528	62%	
ALLSTATE INSURANCE COMPANY	2	\$808,548	7%	3	\$732,590	6%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$782,517	7%	2	\$828,171	7%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$453,885	4%	4	\$500,031	4%	
AUTO-OWNERS INSURANCE COMPANY	5	\$367,080	3%	5	\$369,995	3%	
WOLVERINE MUTUAL INSURANCE COMPANY	6	\$190,344	2%	7	\$213,359	2%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$146,752	1%	9	\$163,222	1%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$144,504	1%	8	\$181,662	1%	
	Total	\$10,166,866			\$10,651,558		
Benton Harbor Outer		HHI : 1,050.79			1,038.59		
AUTO-OWNERS INSURANCE COMPANY	1	\$632,799	21%	1	\$660,207	20%	
ALLSTATE INSURANCE COMPANY	2	\$423,875	14%	4	\$393,768	12%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$395,493	13%	2	\$424,663	13%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$345,894	11%	3	\$418,815	13%	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	5	\$204,265	7%	6	\$245,437	7%	
HOME-OWNERS INSURANCE COMPANY	6	\$164,824	5%	5	\$312,079	9%	
MEEMIC INSURANCE COMPANY	7	\$136,506	4%	7	\$134,373	4%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$91,914	3%	10	\$90,947	3%	

	2001				2002		
	Rank	Total	Percent	Rank	Total	Percent	
	Total	\$2,395,570			\$2,680,289		
Policy Group: Comprehensive							
Statewide Total		HHI: 805.53			809.65		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$142,122,644	18%	1	\$148,699,531	19%	
ALLSTATE INSURANCE COMPANY	2	\$96,153,957	12%	3	\$79,468,490	10%	
AUTO CLUB GROUP INSURANCE COMPANY	3	\$86,729,147	11%	2	\$103,155,123	13%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$72,163,403	9%	4	\$71,420,146	9%	
AUTO CLUB INSURANCE ASSOCIATION	5	\$49,708,612	6%	5	\$48,510,496	6%	
AUTO-OWNERS INSURANCE COMPANY	6	\$43,416,315	6%	6	\$39,505,444	5%	
FARMERS INSURANCE EXCHANGE	7	\$32,483,596	4%	11	\$20,498,637	3%	
MEEMIC INSURANCE COMPANY	8	\$22,000,719	3%	8	\$23,970,154	3%	
	Total	\$544,778,393			\$535,228,021		
Dearborn City		HHI: 901.28			1,035.63		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$3,316,426	19%	1	\$3,663,990	23%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$2,451,881	14%	2	\$2,330,509	15%	
ALLSTATE INSURANCE COMPANY	3	\$1,787,638	10%	3	\$1,507,970	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$1,220,010	7%	4	\$1,226,285	8%	
METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY	5	\$1,056,469	6%	5	\$1,106,217	7%	
AUTO CLUB INSURANCE ASSOCIATION	6	\$885,513	5%	7	\$859,203	5%	
SAFECO INSURANCE COMPANY OF ILLINOIS	7	\$813,003	5%	6	\$971,757	6%	
TITAN INSURANCE COMPANY	8	\$757,299	4%	10	\$343,053	2%	
	Total	\$12,288,239			\$12,008,984		
Bay City & Saginaw City		HHI: 943.57			928.94		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,511,670	21%	1	\$2,427,122	20%	
AUTO CLUB GROUP INSURANCE COMPANY	2	\$1,903,163	16%	2	\$2,104,260	17%	
ALLSTATE INSURANCE COMPANY	3	\$1,227,034	10%	3	\$1,082,139	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$990,438	8%	4	\$952,227	8%	
AUTO-OWNERS INSURANCE COMPANY	5	\$583,597	5%	6	\$511,038	4%	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
AUTO CLUB INSURANCE ASSOCIATION	6	\$508,234	4%	7	\$468,364	4%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$489,500	4%	5	\$633,976	5%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$305,299	3%	10	\$382,329	3%
	Total	\$8,518,935			\$8,561,455	
East Non-Metropolitan		HHI : 751.46			760.84	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$19,514,239	17%	1	\$21,091,373	17%
ALLSTATE INSURANCE COMPANY	2	\$12,811,871	11%	4	\$10,792,375	9%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$12,527,010	11%	3	\$12,363,029	10%
AUTO CLUB GROUP INSURANCE COMPANY	4	\$12,519,156	11%	2	\$15,017,982	12%
AUTO CLUB INSURANCE ASSOCIATION	5	\$6,113,880	5%	5	\$5,963,683	5%
FARMERS INSURANCE EXCHANGE	6	\$5,913,516	5%	10	\$3,730,728	3%
AUTO-OWNERS INSURANCE COMPANY	7	\$5,011,449	4%	7	\$4,410,719	4%
MEEMIC INSURANCE COMPANY	8	\$3,433,088	3%	9	\$3,739,996	3%
	Total	\$77,844,209			\$77,109,885	
Upper Pennisula	Total	\$77,844,209 HHI: 884.84			\$77,109,885 943.33	
Upper Pennisula STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	Total 1		21%	1		23%
STATE FARM MUTUAL AUTOMOBILE INSURANCE		HHI: 884.84	21%	1 3	943.33	23%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	HHI: 884.84 \$5,109,650			943.33	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY	1 2	HHI: 884.84 \$5,109,650 \$2,722,448	11%	3	943.33 \$5,720,588 \$2,207,560	9%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA	1 2 3	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504	11% 9%	3	943.33 \$5,720,588 \$2,207,560 \$2,054,788	9% 8%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY	1 2 3 4	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340	11% 9% 9%	3 4 2	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267	9% 8% 12%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY	1 2 3 4 5	#HI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973	11% 9% 9% 5%	3 4 2 7	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587	9% 8% 12% 4%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY MEEMIC INSURANCE COMPANY	1 2 3 4 5	#HI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973 \$1,050,832	11% 9% 9% 5% 4%	3 4 2 7 6	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587 \$1,162,793	9% 8% 12% 4% 5%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY MEEMIC INSURANCE COMPANY LIBERTY MUTUAL FIRE INSURANCE COMPANY	1 2 3 4 5 6 7	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973 \$1,050,832 \$875,754	11% 9% 9% 5% 4%	3 4 2 7 6 9	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587 \$1,162,793 \$832,685	9% 8% 12% 4% 5% 3%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY MEEMIC INSURANCE COMPANY LIBERTY MUTUAL FIRE INSURANCE COMPANY	1 2 3 4 5 6 7	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973 \$1,050,832 \$875,754 \$823,299	11% 9% 9% 5% 4%	3 4 2 7 6 9	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587 \$1,162,793 \$832,685 \$820,540	9% 8% 12% 4% 5% 3%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY MEEMIC INSURANCE COMPANY LIBERTY MUTUAL FIRE INSURANCE COMPANY FARMERS INSURANCE EXCHANGE	1 2 3 4 5 6 7	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973 \$1,050,832 \$875,754 \$823,299 \$16,193,800	11% 9% 9% 5% 4%	3 4 2 7 6 9	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587 \$1,162,793 \$832,685 \$820,540 \$16,902,808	9% 8% 12% 4% 5% 3%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY AUTO-OWNERS INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA HOME-OWNERS INSURANCE COMPANY ALLSTATE INSURANCE COMPANY MEEMIC INSURANCE COMPANY LIBERTY MUTUAL FIRE INSURANCE COMPANY FARMERS INSURANCE EXCHANGE Detroit North STATE FARM MUTUAL AUTOMOBILE INSURANCE	1 2 3 4 5 6 7 8 Total	HHI: 884.84 \$5,109,650 \$2,722,448 \$2,225,504 \$2,143,340 \$1,242,973 \$1,050,832 \$875,754 \$823,299 \$16,193,800 HHI: 1,334.82	11% 9% 9% 5% 4% 4% 3%	3 4 2 7 6 9 10	943.33 \$5,720,588 \$2,207,560 \$2,054,788 \$3,133,267 \$970,587 \$1,162,793 \$832,685 \$820,540 \$16,902,808 1,321.24	9% 8% 12% 4% 5% 3%

		2001		2002			
	Rank	Total	Percent	Rank	Total	Percent	
AUTO CLUB INSURANCE ASSOCIATION	4	\$3,840,721	9%	4	\$3,619,299	8%	
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$1,975,174	4%	5	\$1,992,963	4%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	6	\$1,417,592	3%	6	\$1,528,354	3%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	7	\$1,156,017	3%	9	\$1,142,456	3%	
MEEMIC INSURANCE COMPANY	8	\$1,082,023	2%	8	\$1,179,896	3%	
	Total	\$35,293,099			\$34,849,669		
Detroit Semi-Suburban		HHI: 1,095.07			1,130.17		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$18,662,052	19%	1	\$21,203,142	21%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	\$16,491,084	17%	2	\$17,414,078	17%	
ALLSTATE INSURANCE COMPANY	3	\$15,714,731	16%	3	\$13,347,189	13%	
AUTO CLUB INSURANCE ASSOCIATION	4 \$9,740,041		10%	4	\$9,271,712	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	5 \$8,494,241		9%	5	\$8,505,052	9%	
FARMERS INSURANCE EXCHANGE	6	\$3,155,613	3%	8	\$2,212,799	2%	
MEEMIC INSURANCE COMPANY	7	\$2,656,564	3%	6	\$2,813,998	3%	
AUTO-OWNERS INSURANCE COMPANY	8	\$2,252,606	2%	10	\$1,938,395	2%	
	Total	\$77,166,932		\$76,706,365			
Detroit Suburban		HHI: 913.94			919.81		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$5,110,311	20%	1	\$5,989,545	22%	
ALLSTATE INSURANCE COMPANY	2	\$3,233,993	12%	2	\$2,798,673	10%	
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$2,651,781	10%	4	\$2,643,113	10%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$2,649,942	10%	3	\$2,792,363	10%	
AUTO CLUB INSURANCE ASSOCIATION	5	\$1,978,138	8%	5	\$1,932,668	7%	
FARMERS INSURANCE EXCHANGE	6	\$1,747,798	7%	6	\$1,274,922	5%	
MEEMIC INSURANCE COMPANY	7	\$1,069,679	4%	7	\$1,149,780	4%	
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$626,701	2%	9	\$719,753	3%	
	Total	\$19,068,343			\$19,300,817		
Pontiac City		HHI: 820.08			861.37		
AUTO CLUB GROUP INSURANCE COMPANY	1	\$2,277,707	15%	1	\$2,676,090	19%	

		2001		2002			
	Rank	Total	Percent	Rank	Total	Percent	
FARMERS INSURANCE EXCHANGE	2	\$2,072,862	13%	5	\$1,251,243	9%	
ALLSTATE INSURANCE COMPANY	3	\$1,876,444	12%	2	\$1,583,965	11%	
AUTO CLUB INSURANCE ASSOCIATION	4	\$1,387,359	9%	4	\$1,327,264	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$1,325,802	9%	3	\$1,342,835	10%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	6	\$807,209	5%	8	\$666,820	5%	
MIC GENERAL INSURANCE CORPORATION	7	\$781,585	5%	6	\$758,759	5%	
GEICO INDEMNITY COMPANY	8	\$700,804	5%	18	\$123,914	1%	
	Total	\$11,229,772			\$9,730,890		
Detroit Metropolitan Inner		HHI: 836.11			902.14		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,266,605	15%	4	\$1,401,144	11%	
ALLSTATE INSURANCE COMPANY	2	\$1,974,519	13%	3	\$1,413,622	11%	
AUTO CLUB GROUP INSURANCE COMPANY	3	\$1,955,308	13%	1	\$2,492,865	19%	
AUTO CLUB INSURANCE ASSOCIATION	4	\$1,561,783	11%	2	\$1,664,438	13%	
LIBERTY MUTUAL FIRE INSURANCE COMPANY	5	\$1,026,726	7%	5	\$853,798	7%	
GEICO INDEMNITY COMPANY	6	\$701,856	5%	9	\$334,120	3%	
SAFECO INSURANCE COMPANY OF ILLINOIS	7	\$544,974	4%	7	\$695,429	5%	
TITAN INSURANCE COMPANY	8	\$521,008	4%	11	\$199,986	2%	
	Total	\$10,552,779			\$9,055,402		
Detroit Metropolitan Middle		HHI: 827.18			802.75		
ALLSTATE INSURANCE COMPANY	1	\$2,258,534	17%	2	\$1,644,399	12%	
AUTO CLUB GROUP INSURANCE COMPANY	2	\$1,467,195	11%	1	\$1,829,117	14%	
HARTFORD INSURANCE COMPANY OF THE MIDWEST	3	\$1,329,842	10%	3	\$1,463,416	11%	
FARMERS INSURANCE EXCHANGE	4	\$1,278,816	9%	8	\$642,732	5%	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	5	\$1,262,693	9%	4	\$1,338,596	10%	
AUTO CLUB INSURANCE ASSOCIATION	6	\$1,229,791	9%	5	\$1,209,304	9%	
CITIZENS INSURANCE COMPANY OF AMERICA	7	\$799,286	6%	7	\$746,867	6%	
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$661,809	5%	6	\$1,035,777	8%	

	2001			2002					
	Rai	nk Tota	al	Percent	Rank	Total	Percent		
	Total	\$10,	287,966			\$9,910,208			
Detroit Metropolitan Outer		HHI:	1,069.39)		1,047.91			
ALLSTATE INSURANCE COMPANY	1	1 \$4,5	63,808	23%	2	\$3,381,889	17%		
AUTO CLUB GROUP INSURANCE COMPANY	2	2 \$2,6	73,964	14%	1	\$3,505,677	18%		
AUTO CLUB INSURANCE ASSOCIATION	3	3 \$2,5	03,713	13%	3	\$2,546,455	13%		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	4 \$1,7	47,579	9%	4	\$2,483,287	13%		
HARTFORD INSURANCE COMPANY OF THE MIDWEST	5	5 \$1,0	62,632	5%	5	\$1,208,999	6%		
FARMERS INSURANCE EXCHANGE	6	6 \$9	92,007	5%	6	\$539,847	3%		
AMERICAN INTERNATIONAL INSURANCE COMPANY	7	7 \$6	95,104	4%	10	\$394,154	2%		
AUTO-OWNERS INSURANCE COMPANY	8	3 \$5	26,603	3%	8	\$467,625	2%		
	Total	Total \$14,765,410				\$14,527,933			
Detroit West-Northern		нні:	1,273.03			1,258.80			
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	1 \$9,2	47,221	23%	1	\$7,983,698	22%		
ALLSTATE INSURANCE COMPANY	2	2 \$8,3	83,738	20%	3	\$6,554,120	18%		
AUTO CLUB GROUP INSURANCE COMPANY	3	3 \$6,2	13,858	15%	2	\$6,960,661	19%		
AUTO CLUB INSURANCE ASSOCIATION	2	4 \$2,7	45,304	7%	4	\$2,671,650	7%		
CITIZENS INSURANCE COMPANY OF AMERICA	5	5 \$1,9	76,023	5%	5	\$1,891,187	5%		
FARMERS INSURANCE EXCHANGE	6	s1,3°	76,758	3%	10	\$720,096	2%		
AMERICAN INTERNATIONAL INSURANCE COMPANY	7	7 \$1,3	34,053	3%	8	\$801,344	2%		
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	8 \$1,1	88,613	3%	6	\$1,393,213	4%		
	Total	\$32,	465,568			\$28,975,969			
Detroit West-Southern		HHI:	1,293.75	j		1,417.18			
AUTO CLUB GROUP INSURANCE COMPANY	1	1 \$3,0	52,103	28%	1	\$3,403,632	32%		
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	2	2 \$1,3	49,006	13%	2	\$1,216,118	11%		
AUTO CLUB INSURANCE ASSOCIATION	3	3 \$1,0	02,212	9%	4	\$929,879	9%		
CITIZENS INSURANCE COMPANY OF AMERICA	4	4 \$9	06,385	8%	3	\$940,216	9%		
ALLSTATE INSURANCE COMPANY	5	5 \$8	10,690	8%	5	\$720,710	7%		
AUTO-OWNERS INSURANCE COMPANY	6	6 \$7	13,237	7%	6	\$676,006	6%		

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
TITAN INSURANCE COMPANY	7	\$652,894	6%	8	\$349,869	3%
MEEMIC INSURANCE COMPANY	8	\$469,390	4%	7	\$490,877	5%
	Total	\$8,955,917			\$8,727,307	
Grand Rapids Inner		HHI: 918.49			850.78	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$2,474,021	18%	1	\$2,622,965	18%
ALLSTATE INSURANCE COMPANY	2	\$2,386,945	17%	2	\$1,833,740	13%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$1,557,721	11%	3	\$1,641,141	11%
AUTO CLUB INSURANCE ASSOCIATION	4	\$1,177,373	8%	5	\$1,166,454	8%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$995,414	7%	4	\$1,435,756	10%
AUTO-OWNERS INSURANCE COMPANY	6	\$549,966	4%	8	\$474,109	3%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$542,559	4%	7	\$624,170	4%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$520,013	4%	6	\$630,273	4%
	Total	\$10,204,012			\$10,428,608	
Grand Rapids Outer		HHI: 1,735.88			1,692.89	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$5,152,167	36%	1	\$5,154,018	36%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$1,937,600	14%	2	\$2,065,826	14%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	3	\$1,631,752	12%	3	\$1,731,678	12%
MEEMIC INSURANCE COMPANY	4	\$685,910	5%	4	\$742,513	5%
AUTO-OWNERS INSURANCE COMPANY	5	\$644,250	5%	5	\$559,099	4%
FARMERS INSURANCE EXCHANGE	6	\$470,403	3%	9	\$323,299	2%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$392,548	3%	7	\$417,720	3%
SECURA INSURANCE, A MUTUAL COMPANY	8	\$380,396	3%	8	\$365,569	3%
	Total	\$11,295,026			\$11,359,722	
Flint Inner		HHI: 869.55			782.18	
ALLSTATE INSURANCE COMPANY	1	\$1,496,174	19%	1	\$1,288,335	16%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$1,272,790	16%	2	\$1,218,673	15%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$705,382	9%	3	\$735,867	9%
MIC GENERAL INSURANCE CORPORATION	4	\$700,009	9%	5	\$581,061	7%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
FARMERS INSURANCE EXCHANGE	5	\$490,071	6%	6	\$314,062	4%
AUTO CLUB GROUP INSURANCE COMPANY	6	\$389,405	5%	4	\$645,257	8%
HARTFORD INSURANCE COMPANY OF THE MIDWEST	7	\$219,772	3%	7	\$249,251	3%
AUTO CLUB INSURANCE ASSOCIATION	8	\$180,664	2%	10	\$191,499	2%
	Total	\$5,454,267			\$5,224,005	
Flint Outer		HHI: 561.43			600.96	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$1,312,474	12%	2	\$1,300,714	11%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$1,018,409	9%	3	\$1,288,431	11%
FARMERS INSURANCE EXCHANGE	3	\$881,318	8%	7	\$562,845	5%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	4	\$834,844	8%	4	\$886,298	8%
HOME-OWNERS INSURANCE COMPANY	5	\$828,689	7%	1	\$1,341,580	11%
MIC GENERAL INSURANCE CORPORATION	6	\$629,536	6%	6	\$577,321	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$492,831	4%	5	\$666,753	6%
ALLSTATE INSURANCE COMPANY	8	\$445,463	4%	9	\$385,424	3%
	Total	\$6,443,564			\$7,009,366	
Battle Creek Inner		HHI: 774.27			753.61	
ALLSTATE INSURANCE COMPANY	1	\$505,844	15%	3	\$414,209	12%
AUTO CLUB INSURANCE ASSOCIATION	2	\$436,838	13%	2	\$436,433	12%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$405,722	12%	1	\$504,505	14%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$288,095	8%	5	\$273,439	8%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$209,832	6%	4	\$287,655	8%
AUTO-OWNERS INSURANCE COMPANY	6	\$177,967	5%	6	\$168,510	5%
FARMERS INSURANCE EXCHANGE	7	\$174,573	5%	12	\$78,374	2%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$154,645	5%	7	\$157,999	5%
	Total	\$2,353,516			\$2,321,124	
Battle Creek Outer		HHI: 4,939.57			4,719.31	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$1,710,694	70%	1	\$1,890,720	68%
AUTO-OWNERS INSURANCE COMPANY	2	\$177,967	7%	2	\$168,510	6%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
FARMERS INSURANCE EXCHANGE	3	\$126,006	5%	3	\$148,145	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$69,812	3%	4	\$121,966	4%
MEEMIC INSURANCE COMPANY	5	\$63,818	3%	6	\$72,692	3%
HOME-OWNERS INSURANCE COMPANY	6	\$61,251	2%	5	\$103,310	4%
HASTINGS MUTUAL INSURANCE COMPANY	7	\$30,977	1%	7	\$60,891	2%
ALLSTATE INSURANCE COMPANY	8	\$27,342	1%	13	\$17,697	1%
	Total	\$2,267,867			\$2,583,931	
Jackson Inner		HHI: 1,038.85			991.60	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$1,116,098	21%	1	\$1,026,288	19%
AUTO CLUB INSURANCE ASSOCIATION	2	\$753,459	14%	3	\$714,143	13%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$615,271	12%	2	\$811,749	15%
ALLSTATE INSURANCE COMPANY	4	\$521,419	10%	4	\$440,689	8%
AUTO-OWNERS INSURANCE COMPANY	5	\$325,138	6%	7	\$294,039	6%
FARMERS INSURANCE EXCHANGE	6	\$277,168	5%	8	\$186,878	3%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	7	\$240,092	5%	5	\$333,090	6%
HOME-OWNERS INSURANCE COMPANY	8	\$209,890	4%	6	\$322,021	6%
	Total	\$4,058,535			\$4,128,897	
Jackson Outer		HHI: 3,326.93			3,516.23	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$1,693,688	56%	1	\$1,967,086	57%
AUTO-OWNERS INSURANCE COMPANY	2	\$325,138	11%	3	\$294,039	9%
HOME-OWNERS INSURANCE COMPANY	3	\$209,890	7%	2	\$322,021	9%
MEEMIC INSURANCE COMPANY	4	\$148,142	5%	4	\$172,320	5%
CITIZENS INSURANCE COMPANY OF AMERICA	5	\$114,441	4%	6	\$108,141	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$113,235	4%	5	\$133,785	4%
FRANKENMUTH MUTUAL INSURANCE COMPANY	7	\$59,427	2%	7	\$56,820	2%
ALLSTATE INSURANCE COMPANY	8	\$47,259	2%	8	\$42,973	1%
	Total	\$2,711,220			\$3,097,185	
Kalamazoo Inner		HHI: 1,710.37			1,774.40	

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$3,828,573	35%	1	\$4,155,584	36%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$1,732,368	16%	2	\$1,771,152	15%
ALLSTATE INSURANCE COMPANY	3	\$929,652	8%	5	\$773,104	7%
AUTO CLUB INSURANCE ASSOCIATION	4	\$875,023	8%	4	\$874,766	8%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$840,243	8%	3	\$1,086,111	9%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$377,124	3%	6	\$445,628	4%
FARMERS INSURANCE EXCHANGE	7	\$343,286	3%	9	\$247,078	2%
AUTO-OWNERS INSURANCE COMPANY	8	\$336,538	3%	8	\$311,133	3%
	Total	\$9,262,807			\$9,664,556	
Kalamazoo Outer		HHI: 1,113.62			1,039.53	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$467,816	22%	1	\$492,068	21%
AUTO-OWNERS INSURANCE COMPANY	2	\$413,505	19%	2	\$405,982	17%
ALLSTATE INSURANCE COMPANY	3	\$178,810	8%	5	\$162,598	7%
MEEMIC INSURANCE COMPANY	4	\$164,179	8%	4	\$186,346	8%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$133,250	6%	7	\$137,623	6%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$125,615	6%	6	\$141,007	6%
HOME-OWNERS INSURANCE COMPANY	7	\$113,297	5%	3	\$223,845	10%
AMERICAN INTERNATIONAL INSURANCE COMPANY	8	\$52,312	2%	12	\$33,931	1%
	Total	\$1,648,784			\$1,783,400	
Lansing Inner		HHI: 989.01			900.48	
ALLSTATE INSURANCE COMPANY	1	\$1,905,069	19%	1	\$1,781,573	18%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$1,865,063	19%	2	\$1,753,228	18%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	3	\$930,770	10%	3	\$932,598	9%
AUTO-OWNERS INSURANCE COMPANY	4	\$556,663	6%	5	\$514,017	5%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$533,614	5%	4	\$674,190	7%
AUTO CLUB INSURANCE ASSOCIATION	6	\$472,055	5%	7	\$433,915	4%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	7	\$340,584	3%	9	\$317,308	3%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$313,252	3%	6	\$448,288	5%
	Total	\$6,917,070			\$6,855,117	
Lansing Middle		HHI: 1,307.97			1,284.15	
AUTO CLUB GROUP INSURANCE COMPANY	1	\$1,085,598	24%	1	\$1,411,056	27%
ALLSTATE INSURANCE COMPANY	2	\$628,365	14%	6	\$457,933	9%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$574,272	13%	2	\$569,431	11%
AUTO CLUB INSURANCE ASSOCIATION	4	\$565,099	13%	3	\$539,899	10%
AUTO-OWNERS INSURANCE COMPANY	5	\$556,663	12%	5	\$514,017	10%
HOME-OWNERS INSURANCE COMPANY	6	\$195,596	4%	7	\$294,072	6%
MEEMIC INSURANCE COMPANY	7	\$182,105	4%	4	\$518,830	10%
AMERICAN INTERNATIONAL INSURANCE COMPANY	8	\$63,877	1%	16	\$39,155	1%
	Total	\$3,851,575			\$4,344,393	
Lansing Outer		HHI: 2,184.53			2,268.78	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,496,045	41%	1	\$2,841,025	44%
ALLSTATE INSURANCE COMPANY	2	\$1,037,959	17%	3	\$735,484	11%
AUTO-OWNERS INSURANCE COMPANY	3	\$809,468	13%	2	\$766,990	12%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$302,897	5%	5	\$313,482	5%
HOME-OWNERS INSURANCE COMPANY	5	\$260,483	4%	4	\$402,968	6%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	6	\$236,550	4%	6	\$292,674	4%
MEEMIC INSURANCE COMPANY	7	\$205,292	3%	7	\$227,060	3%
MICHIGAN MILLERS MUTUAL INSURANCE COMPANY	8	\$133,170	2%	8	\$151,632	2%
	Total	\$5,481,864			\$5,731,315	
Muskegon Inner		HHI: 1,758.36			1,727.85	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,040,657	37%	1	\$1,982,272	36%
ALLSTATE INSURANCE COMPANY	2	\$707,561	13%	2	\$705,186	13%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$611,501	11%	3	\$611,848	11%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	4	\$391,352	7%	4	\$445,876	8%
FARMERS INSURANCE EXCHANGE	5	\$237,170	4%	7	\$165,928	3%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$176,236	3%	6	\$230,579	4%
ALLIED PROPERTY AND CASUALTY INSURANCE COMPANY	7	\$116,082	2%	5	\$277,325	5%
NATIONWIDE INSURANCE COMPANY OF AMERICA	8	\$115,574	2%	75	\$92	0%
	Total	\$4,396,133			\$4,419,106	
Muskegon Outer		HHI : 901.98			1,065.38	
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	1	\$377,695	15%	2	\$450,778	17%
HOME-OWNERS INSURANCE COMPANY	2	\$361,733	14%	1	\$512,952	19%
AUTO CLUB GROUP INSURANCE COMPANY	3	\$290,570	11%	3	\$332,333	12%
AUTO CLUB INSURANCE ASSOCIATION	4	\$253,613	10%	4	\$237,959	9%
AUTO-OWNERS INSURANCE COMPANY	5	\$238,652	9%	6	\$207,550	8%
MEEMIC INSURANCE COMPANY	6	\$201,809	8%	5	\$225,590	8%
ALLSTATE INSURANCE COMPANY	7	\$194,192	8%	12	\$34,461	1%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	8	\$87,129	3%	7	\$127,095	5%
	Total	\$2,005,393			\$2,128,718	
North		HHI : 760.41			754.27	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$4,815,414	17%	1	\$5,339,268	18%
AUTO-OWNERS INSURANCE COMPANY	2	\$3,520,562	12%	2	\$3,233,001	11%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$3,058,677	11%	3	\$3,096,841	10%
ALLSTATE INSURANCE COMPANY	4	\$2,268,507	8%	5	\$1,853,111	6%
AUTO CLUB GROUP INSURANCE COMPANY	5	\$1,793,944	6%	4	\$2,333,894	8%
AUTO CLUB INSURANCE ASSOCIATION	6	\$1,470,410	5%	7	\$1,584,269	5%
LIBERTY MUTUAL FIRE INSURANCE COMPANY	7	\$1,376,800	5%	9	\$1,339,311	4%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$1,315,356	5%	6	\$1,699,554	6%
	Total	\$19,619,670			\$20,479,249	
North East Central		HHI: 828.48			811.16	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,180,666	18%	1	\$2,420,732	19%
AUTO-OWNERS INSURANCE COMPANY	2	\$2,040,662	17%	2	\$1,845,202	14%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$903,645	7%	4	\$870,982	7%

			2001			2002	
		Rank	Total	Percent	Rank	Total	Percent
HOME-OWNERS INSURANCE COMPANY		4	\$661,181	5%	3	\$1,104,537	8%
FARMERS INSURANCE EXCHANGE		5	\$654,047	5%	13	\$295,857	2%
ALLSTATE INSURANCE COMPANY		6	\$631,602	5%	8	\$500,741	4%
AUTO CLUB GROUP INSURANCE COMPANY		7	\$605,281	5%	5	\$713,918	5%
AUTO CLUB INSURANCE ASSOCIATION		8	\$600,702	5%	6	\$584,999	5%
	Tota	al	\$8,277,786			\$8,336,968	
North West Central			HHI: 902.87			903.30	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$2,076,184	20%	1	\$2,343,931	21%
AUTO-OWNERS INSURANCE COMPANY		2	\$1,602,943	15%	2	\$1,541,692	14%
CITIZENS INSURANCE COMPANY OF AMERICA		3	\$1,113,294	11%	3	\$1,105,877	10%
ALLSTATE INSURANCE COMPANY		4	\$750,869	7%	5	\$581,575	5%
FARMERS INSURANCE EXCHANGE		5	\$435,980	4%	13	\$265,213	2%
HOME-OWNERS INSURANCE COMPANY		6	\$407,466	4%	4	\$742,118	7%
LIBERTY MUTUAL FIRE INSURANCE COMPANY		7	\$385,001	4%	10	\$343,263	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		8	\$382,299	4%	6	\$481,651	4%
	Tota	al	\$7,154,036			\$7,405,320	
West Central			HHI: 949.50			955.58	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$6,855,386	22%	1	\$7,715,146	24%
AUTO-OWNERS INSURANCE COMPANY		2	\$3,701,168	12%	2	\$3,568,846	11%
ALLSTATE INSURANCE COMPANY		3	\$3,321,421	11%	3	\$2,646,557	8%
CITIZENS INSURANCE COMPANY OF AMERICA		4	\$2,460,933	8%	4	\$2,204,559	7%
AUTO CLUB INSURANCE ASSOCIATION		5	\$1,625,982	5%	7	\$1,571,194	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		6	\$1,353,153	4%	5	\$1,771,822	5%
FARMERS INSURANCE EXCHANGE		7	\$1,190,413	4%	12	\$777,177	2%
HOME-OWNERS INSURANCE COMPANY		8	\$1,046,187	3%	6	\$1,731,463	5%
	Tota	al	\$21,554,643		I.	\$21,986,764	
East Central			HHI: 705.41			712.10	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$7,008,203	14%	1	\$7,986,871	16%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$5,127,890	11%	3	\$4,987,924	10%
ALLSTATE INSURANCE COMPANY	3	\$4,996,502	10%	4	\$4,574,241	9%
AUTO CLUB GROUP INSURANCE COMPANY	4	\$4,379,135	9%	2	\$5,327,916	10%
AUTO-OWNERS INSURANCE COMPANY	5	\$4,065,379	8%	5	\$3,788,240	7%
FARMERS INSURANCE EXCHANGE	6	\$2,879,753	6%	9	\$1,979,400	4%
AUTO CLUB INSURANCE ASSOCIATION	7	\$2,656,542	5%	7	\$2,626,442	5%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	8	\$2,121,538	4%	6	\$2,854,468	6%
	Total	\$33,234,942			\$34,125,502	
West		HHI: 804.26			822.71	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$13,703,629	21%	1	\$14,769,505	22%
CITIZENS INSURANCE COMPANY OF AMERICA	2	\$6,704,445	10%	2	\$6,737,802	10%
AUTO-OWNERS INSURANCE COMPANY	3	\$6,127,894	9%	3	\$5,650,804	8%
ALLSTATE INSURANCE COMPANY	4	\$5,749,338	9%	4	\$4,749,345	7%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	5	\$2,878,312	4%	5	\$3,519,236	5%
FARMERS INSURANCE EXCHANGE	6	\$2,551,775	4%	13	\$1,537,130	2%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	7	\$2,399,987	4%	7	\$2,934,266	4%
AUTO CLUB GROUP INSURANCE COMPANY	8	\$2,055,449	3%	8	\$2,726,721	4%
	Total	\$42,170,829		I	\$42,624,809	
Ann Arbor Inner		HHI: 945.83			952.45	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,215,482	17%	2	\$2,201,398	17%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$2,024,122	16%	1	\$2,405,515	18%
ALLSTATE INSURANCE COMPANY	3	\$1,732,970	13%	3	\$1,493,315	11%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$1,307,728	10%	4	\$1,341,752	10%
AUTO CLUB INSURANCE ASSOCIATION	5	\$1,072,842	8%	5	\$1,045,300	8%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	6	\$403,314	3%	6	\$617,868	5%
FARMERS INSURANCE EXCHANGE	7	\$364,859	3%	9	\$260,974	2%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$315,424	2%	7	\$404,091	3%

			2001			2002	
		Rank	Total	Percent	Rank	Total	Percent
	Tota	al	\$9,436,741			\$9,770,213	
Ann Arbor Outer			HHI: 1,035.70			1,044.69	
MEEMIC INSURANCE COMPANY		1	\$894,784	17%	2	\$958,248	17%
AUTO CLUB GROUP INSURANCE COMPANY		2	\$885,345	17%	1	\$1,119,167	20%
ALLSTATE INSURANCE COMPANY		3	\$780,727	15%	3	\$719,505	13%
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		4	\$450,415	9%	4	\$536,976	10%
AUTO CLUB INSURANCE ASSOCIATION		5	\$426,791	8%	5	\$422,710	7%
METROPOLITAN GROUP PROPERTY AND CASUALTY INSURANCE COMPANY		6	\$140,423	3%	7	\$141,342	3%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN		7	\$138,244	3%	6	\$201,341	4%
AUTO-OWNERS INSURANCE COMPANY		8	\$124,427	2%	10	\$103,721	2%
	Tota	al	\$3,841,156			\$4,203,010	
Port Huron City			HHI: 1,971.18			1,878.10	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY		1	\$1,077,334	34%	1	\$1,135,052	36%
ALLSTATE INSURANCE COMPANY		2	\$797,910	25%	2	\$650,269	21%
CITIZENS INSURANCE COMPANY OF AMERICA		3	\$246,317	8%	3	\$256,814	8%
AUTO CLUB GROUP INSURANCE COMPANY		4	\$149,209	5%	4	\$177,459	6%
FARMERS INSURANCE EXCHANGE		5	\$137,401	4%	6	\$90,888	3%
AUTO-OWNERS INSURANCE COMPANY		6	\$104,638	3%	7	\$87,159	3%
AUTO CLUB INSURANCE ASSOCIATION		7	\$87,211	3%	8	\$80,135	3%
TITAN INSURANCE COMPANY		8	\$68,670	2%	11	\$46,085	1%
	Tota	al	\$2,668,690			\$2,523,861	
Port Huron Outer			HHI : 1,237.52			1,235.73	
AUTO CLUB GROUP INSURANCE COMPANY		1	\$500,525	22%	1	\$617,826	26%
ALLSTATE INSURANCE COMPANY		2	\$449,156	20%	2	\$383,232	16%
AUTO CLUB INSURANCE ASSOCIATION		3	\$263,898	12%	3	\$257,969	11%
CITIZENS INSURANCE COMPANY OF AMERICA		4	\$207,088	9%	4	\$192,892	8%
MEEMIC INSURANCE COMPANY		5	\$122,455	5%	5	\$136,451	6%
AUTO-OWNERS INSURANCE COMPANY		6	\$104,638	5%	8	\$87,159	4%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	7	\$100,262	4%	7	\$118,601	5%
HOME-OWNERS INSURANCE COMPANY	8	\$65,577	3%	6	\$125,958	5%
	Total	\$1,813,599			\$1,920,088	
Monroe City		HHI: 1,026.95			1,024.44	
CITIZENS INSURANCE COMPANY OF AMERICA	1	\$704,369	21%	1	\$676,370	20%
AUTO CLUB GROUP INSURANCE COMPANY	2	\$554,903	16%	2	\$633,845	19%
FARMERS INSURANCE EXCHANGE	3	\$332,110	10%	4	\$244,932	7%
AUTO CLUB INSURANCE ASSOCIATION	4	\$307,627	9%	3	\$296,311	9%
ALLSTATE INSURANCE COMPANY	5	\$278,875	8%	5	\$224,751	7%
AUTO-OWNERS INSURANCE COMPANY	6	\$191,036	6%	7	\$166,305	5%
SECURA INSURANCE, A MUTUAL COMPANY	7	\$174,082	5%	6	\$190,120	6%
MEEMIC INSURANCE COMPANY	8	\$106,216	3%	8	\$115,529	3%
	Total	\$2,649,218			\$2,548,163	
Monroe Outer		HHI: 1,893.38			1,800.79	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$727,258	40%	1	\$728,791	38%
AUTO-OWNERS INSURANCE COMPANY	2	\$191,036	10%	3	\$166,305	9%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	3	\$165,132	9%	2	\$211,044	11%
CITIZENS INSURANCE COMPANY OF AMERICA	4	\$116,058	6%	4	\$113,153	6%
MEEMIC INSURANCE COMPANY	5	\$107,308	6%	5	\$105,559	6%
HOME-OWNERS INSURANCE COMPANY	6	\$66,102	4%	6	\$102,394	5%
ALLSTATE INSURANCE COMPANY	7	\$55,732	3%	8	\$47,318	2%
FARM BUREAU MUTUAL INSURANCE COMPANY OF MICHIGAN	8	\$53,514	3%	7	\$54,379	3%
	Total	\$1,482,140			\$1,528,943	
Benton Harbor Inner		HHI: 3,591.37			3,721.27	
STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,387,086	58%	1	\$2,566,664	60%
ALLSTATE INSURANCE COMPANY	2	\$399,285	10%	2	\$340,905	8%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$310,933	8%	3	\$320,317	7%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$157,597	4%	4	\$153,632	4%

		2001			2002	
	Rank	Total	Percent	Rank	Total	Percent
AUTO-OWNERS INSURANCE COMPANY	5	\$139,367	3%	5	\$125,822	3%
WOLVERINE MUTUAL INSURANCE COMPANY	6	\$80,249	2%	7	\$88,587	2%
PRUDENTIAL PROPERTY AND CASUALTY INSURANCE COMPANY	7	\$51,393	1%	12	\$43,015	1%
NATIONWIDE MUTUAL FIRE INSURANCE COMPANY	8	\$46,691	1%	8	\$60,669	1%
	Total	\$3,572,601			\$3,699,611	
Benton Harbor Outer		HHI: 1,107.42			1,029.82	
AUTO-OWNERS INSURANCE COMPANY	1	\$244,648	20%	1	\$229,625	18%
ALLSTATE INSURANCE COMPANY	2	\$213,038	18%	2	\$185,462	15%
CITIZENS INSURANCE COMPANY OF AMERICA	3	\$164,499	14%	3	\$169,751	14%
PROGRESSIVE MICHIGAN INSURANCE COMPANY	4	\$99,826	8%	4	\$123,866	10%
FARM BUREAU GENERAL INSURANCE COMPANY OF MICHIGAN	5	\$82,933	7%	5	\$99,334	8%
HOME-OWNERS INSURANCE COMPANY	6	\$59,256	5%	6	\$98,901	8%
MEEMIC INSURANCE COMPANY	7	\$55,961	5%	7	\$60,374	5%
FARM BUREAU MUTUAL INSURANCE COMPANY OF MICHIGAN	8	\$41,163	3%	8	\$44,998	4%
	Total	\$961,324			\$1,012,311	